

VistaVu Solutions & Services Catalog

Version 1.0

SAP Business
One

Solutions
vistavu

helping our customers
RUN GREAT.

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MANAGED APPLICATION SERVICES (MAS)

What can I do with my
MAS hours?

Where do we begin? This book was designed to highlight various scopes of enhancement projects that can be delivered either as projects or using MAS hours. Although there is uniqueness to every customer's system configurations, this book may serve as a guide to present ideas for enhancement or optimization in your systems following Go-Live.

This document is not intended to supersede the project estimation process but rather provide customers with an idea of work effort and scope. Additionally, there are a few Post-Go Live projects we see customers do often that have been included for review though those are indicated as T&M SOW type projects.

We hope this invigorates ideas for optimization!

Project Size Guidelines:

- Small = 0 – 15 hrs
- Medium = 16 – 30 hrs
- Large = 31 – 50hrs

SAP Business One and Resolv Technical Support



Description: While your support needs can often be unpredictable, the level of expertise, response time, and fee to address your support requirements are very predictable. We take tremendous pride in providing our clients with the highest level of services in the industry. This is reflected in our leading NPS Score of 52.

Work Effort Includes:

- Functional and technical support on SAP Business One
- Functional and technical support on Resolv
- Functional and technical support on Approved Third Party Applications

Scope of Work: Monday – Friday 8:00 AM to 5:30 PM

MAS Eligible: Yes

Project Size: Varies

End Value: Reduced resolution time and improved service levels.

SAP Business One Database Layout Training

Description: Gain a better understanding of where key business data is stored within your SAP Business One system, for the use of Query, Report, Alerts and Dashboard Creation

Work effort includes:

- Database Name and use
- Database Field Names and use
- System and Field Information in SAP Programs
- SAP Query Wizard

Scope of Work: Functional & Light Technical

MAS Eligible: Yes

Project Size: Various

End Value: Process Automation, Improved Accuracy, Risk Reduction

Filter Table

#	Field	Rule	Value	To Value
1	#			
2	Item No.			
3	Item Description			
4	Item Description 2			
5	In Stock			
6	Committed			
7	On-Order			
8	Serial No.			
9	Batch No.			
10	Item Group			
11	Manufacturer			
12	Bar Code			
13	Item Cost			
14	Last Evaluated Price	Equal	0.00	0.00
15	Last Purchase Price			
16	Item Price Group			

Filter
Cancel
Clear


```
SELECT DISTINCT
c."Code" AS "Item Code",
c."Name" AS "Item Description",
SUM(c."Bal") AS "On Hand",
SUM(c."Val") AS "Inv. Value"
```


#	Item Code	Item Description	On Hand Qty	Inv. Value On Hand	Average Unit Price
1	R00002	Printer Paper A4 Recycled	36,633.00	82,714.37	2.26
2	LM4029ACA	LeMon 4029 Printer AC Adapter	4,252.00	22,946.46	5.51
3	I00012	KG PC-to-Mac Transfer Kit	4,019.00	96,930.00	25.17
4	MRP_Child1	MRP_Child1	4,232.00	11,512.50	2.60
5	MRP_BOM	MRP_BOM	4,290.00	58,268.87	13.03
6	C00008	Computer Monitor 24" HDMI	4,096.00	437,750.00	111.90
7	AU0012	Logitech Bluetooth Audio Adapter for Bluetooth Streaming	111.00	1,666.11	15.01
8	WT0010	Oculus Go Standalone Virtual Reality Headset - 32GB	113.00	22,587.57	199.89
9	CP10PO	Samsung - Galaxy note10+ 512 GB - Blue (Verizon)	32.00	5,615.68	175.49
10	3160QDC2	Canon - EOS Rebel SL3 DSLR Camera with EF-S 18-55mm IS STM Lens	12.00	5,074.00	429.09
11	200444408	Wide Ribbon Guide BP1	40.00	1,560.00	36.50
12	MD0002	HP - OMEN X by HP 24.5" LED FHD G-sync Compatible Gaming Monitor - Black	50.00	10,949.50	218.99
13	MD0005	HP - 25x 24.5" LED FHD Monitor - Gray/Green	35.00	3,546.55	101.33
14	LP0002	HP - LaserJet Pro M404n Black-and-White Printer	35.00	3,261.65	93.19
15	WT0006	Vufine Wearable Display by Amazon	109.00	21,691.00	199.00
16	AC0029	Apple Pencil - Black	105.00	5,761.80	54.87
17	ST0001	WD - Easystore 8TB External USB 3.0 Hard Drive - Black	284.00	9,481.85	36.13
18	AC0006	ZAGG - InvisibleShield Ultra Clear Screen Protector for Samsung Galaxy	88.00	1,204.02	13.26
19	GP00004	Eisco Garage Physics Pythagorean Theorem Puzzle Kit	118.00	2,950.00	25.00

SAP Business One Database Maintenance

Description: Customers are generally recommended to refresh their Test databases with a recent copy of Production at least once a year to ensure that their test environments are as accurately reflective of Production as possible. This is to ensure that testing activities of new functionality, configuration, or enhancements are accurate against how they may behave in a Productive setting. We also recommend refreshing test just prior to larger system integration projects kicking off.

Work Effort Includes:

- Coordinate the refresh process before, during and after, to ensure a complete and cleanly refreshed test database.
- Update the environment to ensure clarity on Test environment for users.

Scope of Work: database Maintenance

MAS Eligible: Yes

Project Size: Small

End Value: Complete and Cleanly Refreshed database

Scenario	Target tenant	Source tenant type	Source BC Involved?	Data which will be copied	Transactional data copy?
Productive tenant with solution profile copy from test tenant (or from existing productive tenant)	Productive	Initial master (001)	Yes (Test or Prod)	1. Scoping data 2. Level 0 data : Master data including the following objects: I. Locations II. Job definitions III. Organizational Structure IV. Transport Lanes V. Transport Zones VI. Bank directory VII. Product category hierarchy 3. Flexibility data : Customizations such as extension fields	No
Empty Productive tenant	Productive	Initial master (001)	No	No data will be copied	No
Empty test tenant	Test	Initial master (001)	No	No data will be copied	No
Test tenant with initial master as source and solution profile copy	Test	Initial master (001)	Yes	Only Scoping data	No
Test tenant as 1:1 copy of prod/test	Test	Prod/Test	No	All scoping and master data	Yes
Test tenant as 1:1 copy of prod/test with source solution profile	Test	Prod/Test	Yes	All scoping and master data + the source solution profile will be set as main in the target tenant and deployed	Yes

Query Creation Training

Description: SAP Queries are utilized in numerous areas within SAP Business One. This includes Alerts, Approvals, Dashboards, Reports and more. SAP provides numerous Query Creation Tools that users can utilize to develop, store and deploy within SAP Business One.

Work effort includes:

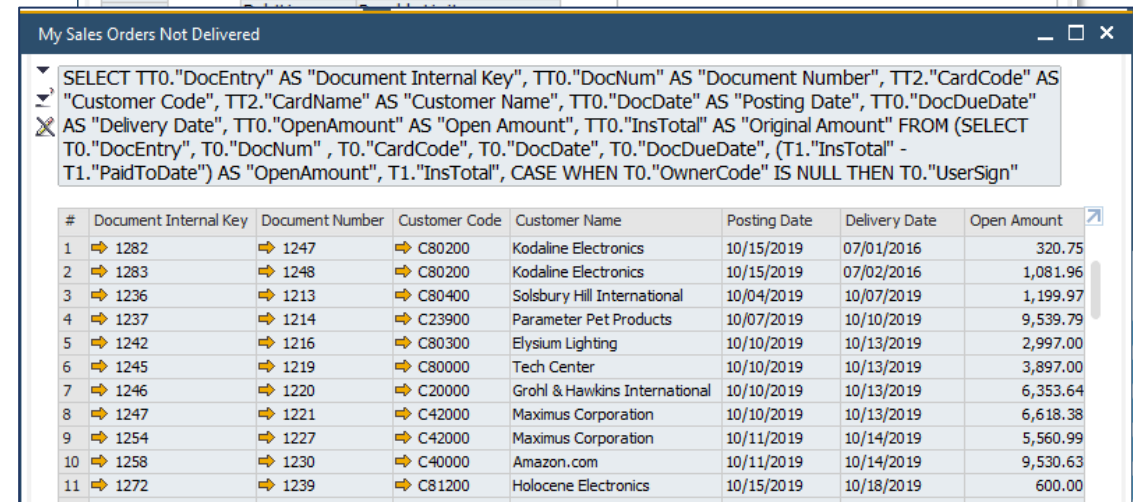
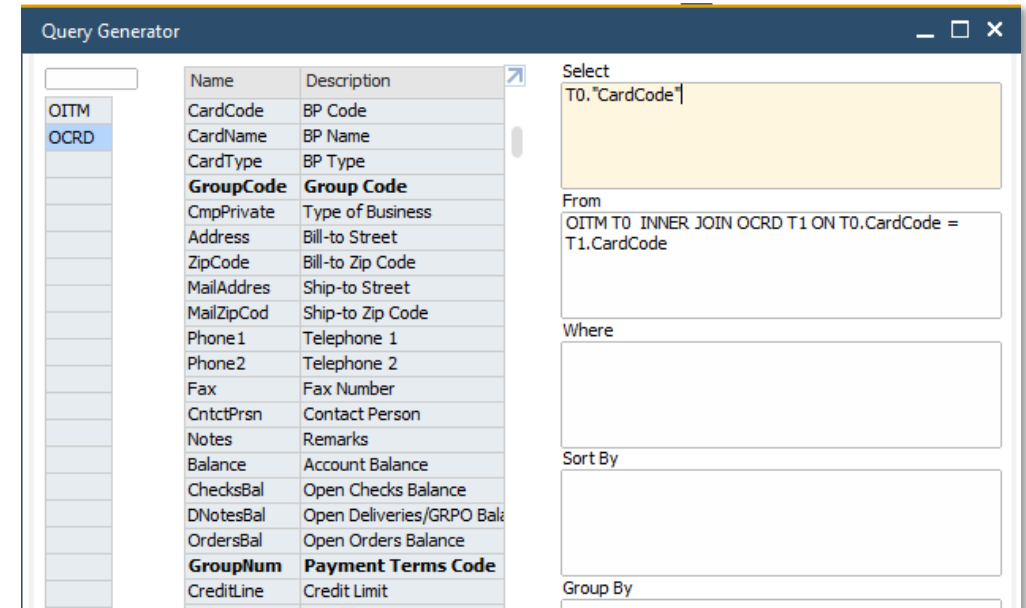
- SAP Query Generator & Wizard
- Utilizing SAP Queries in Alerts & Approvals
- Creating export of data with SAP Query
- Calculations, Sorts and Groupings

MAS Eligible: Yes

Project Size: Various

End Value: Process Automation, Improved Accuracy, Risk Reduction

Note – No SQL script training will be provided in this session. SAP Database Training is a recommended prerequisite.



Query Creation Services

The screenshot shows the SAP Query Manager interface. The 'Query Name' field is empty. The 'Query Category' is set to 'Warehouse Management'. A tree view on the left shows various categories like System, Accounts Payable, and Inventory. The 'Inventory Below Minimum' query is selected, and its SQL code is displayed in a text area:

```
SELECT T2."WhsCode", T2."WhsName", T1."ItemCode", T1."ItemName", T0."OnHand", T0."MinStock",
T0."MaxStock", CASE WHEN T0."MaxStock" = 0 THEN T0."MinStock" ELSE (T0."MaxStock"- T0."MinStock") END
AS "Replenishment Qty" FROM OITW T0 INNER JOIN OITM T1 ON T0."ItemCode" = T1."ItemCode" INNER JOIN
OWHS T2 ON T0."WhsCode" = T2."WhsCode" WHERE T0."MinStock" > T0."OnHand" ORDER BY T0."WhsCode",
T0."ItemCode"
```

Below the SQL code, a table displays the query results:

#	Warehouse Code	Warehouse Name	Item No.	Item Description	In Stock	Minimum Inventory	Maximum Inv...
1	02	California Warehouse	A00001	HP Jet Fusion 580 Color 3D Printer	159.000	200.000	
2	03	NYC Store	A00001	HP Jet Fusion 580 Color 3D Printer	18.000	150.000	
3	03	NYC Store	CL10000	Blue Towels	29.000	40.000	5
4	03	NYC Store	DM101	Level Controller	48.000	50.000	15
5	05	Toronto Store	A00001	HP Jet Fusion 580 Color 3D Printer	206.000	350.000	
6	05	Toronto Store	CL10000	Blue Towels	4.000	10.000	1
7	06	3PL Warehouse	A00001	HP Jet Fusion 580 Color 3D Printer	15.000	100.000	

Description: Do you have a more complex query that needs to be created? Our Query Creation Services provides clients with the skill set to help determine key requirements and development of any level of a complex query to provide the desired information required.

Work effort includes:

- Query requirements gathering
- Query development and deployment

Scope of Work: SDK Enhancement

MAS Eligible: Yes

Project Size: Small - Medium

Dashboard User Training

Description: SAP Business One has an extensive library of predefined dashboards, KPI's, transaction counts and other tiles that can be deployed on individual's desktop.

This session will train users on the various tiles and related dashboards within SAP Business One and how they can be configured with Common Functions and Alerts within the Cock-pit

Work effort includes:

- Dashboard Library Review
- Creation of Common Functions
- Personalizing user Cock-puts

Scope of Work: User Training

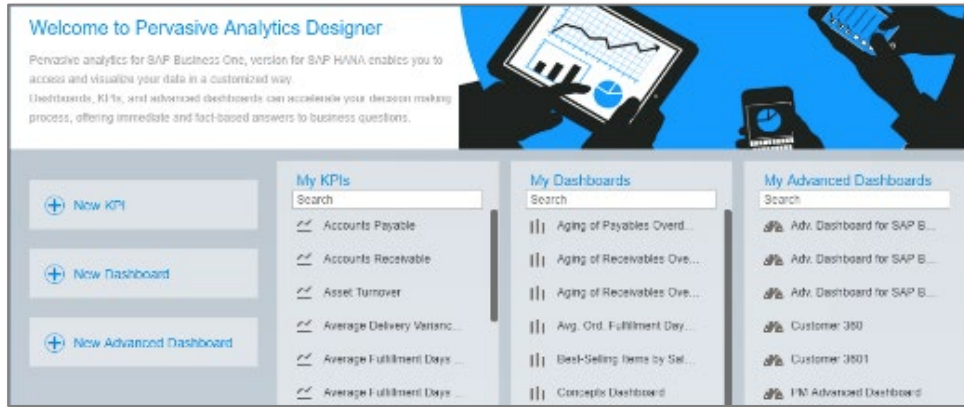
MAS Eligible: Yes

Project Size: Small

End Value: Process Automation, Improved Accuracy, Risk Reduction



Dashboard Creation Services



Description: Utilization of Pervasive Analytics to create or modify existing KPI's, Dashboards and Advanced Dashboards within SAP Business One, utilizing predefined Queries.

Work effort includes:

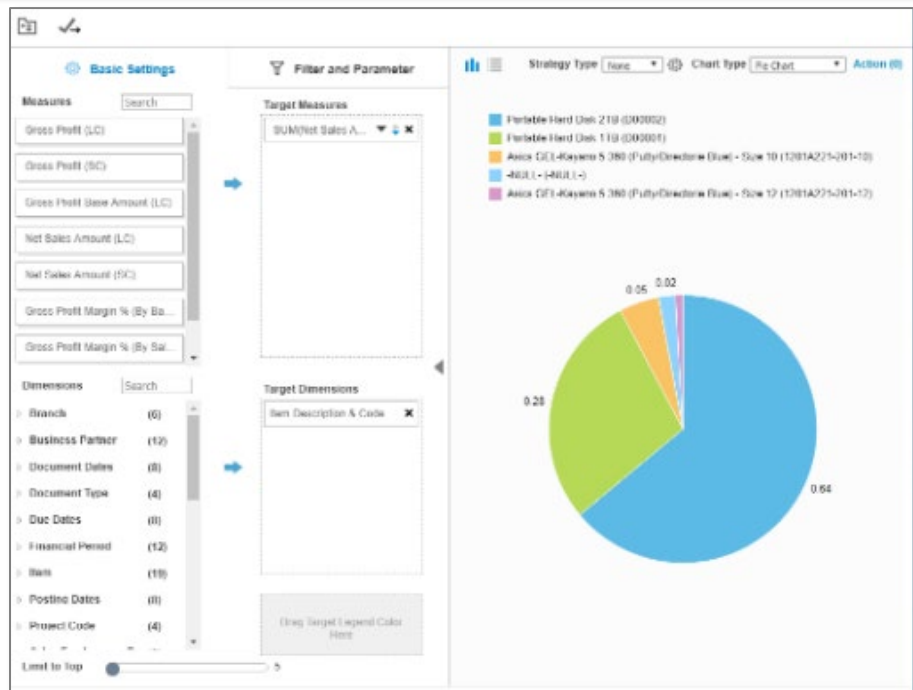
- Understanding Dashboard Designer
- Creation of dashboard tiles and KPI's and implement for users/roles/company
- Training

Scope of work: system configuration, dashboard design

MAS eligible: Yes

Project size: Small - Medium

End Value: Post-Implementation Support, process improvement



Crystal Reports Creation and Deployment

Description: For some organizations, SAP Business One doesn't have standard forms/reports that are needed to support Business Units. Thus, our team can work with your team to understand their needs and create new reports. Example: Outgoing check templates, customer Invoice forms, Sales Orders confirmations, etc.

Work effort includes:

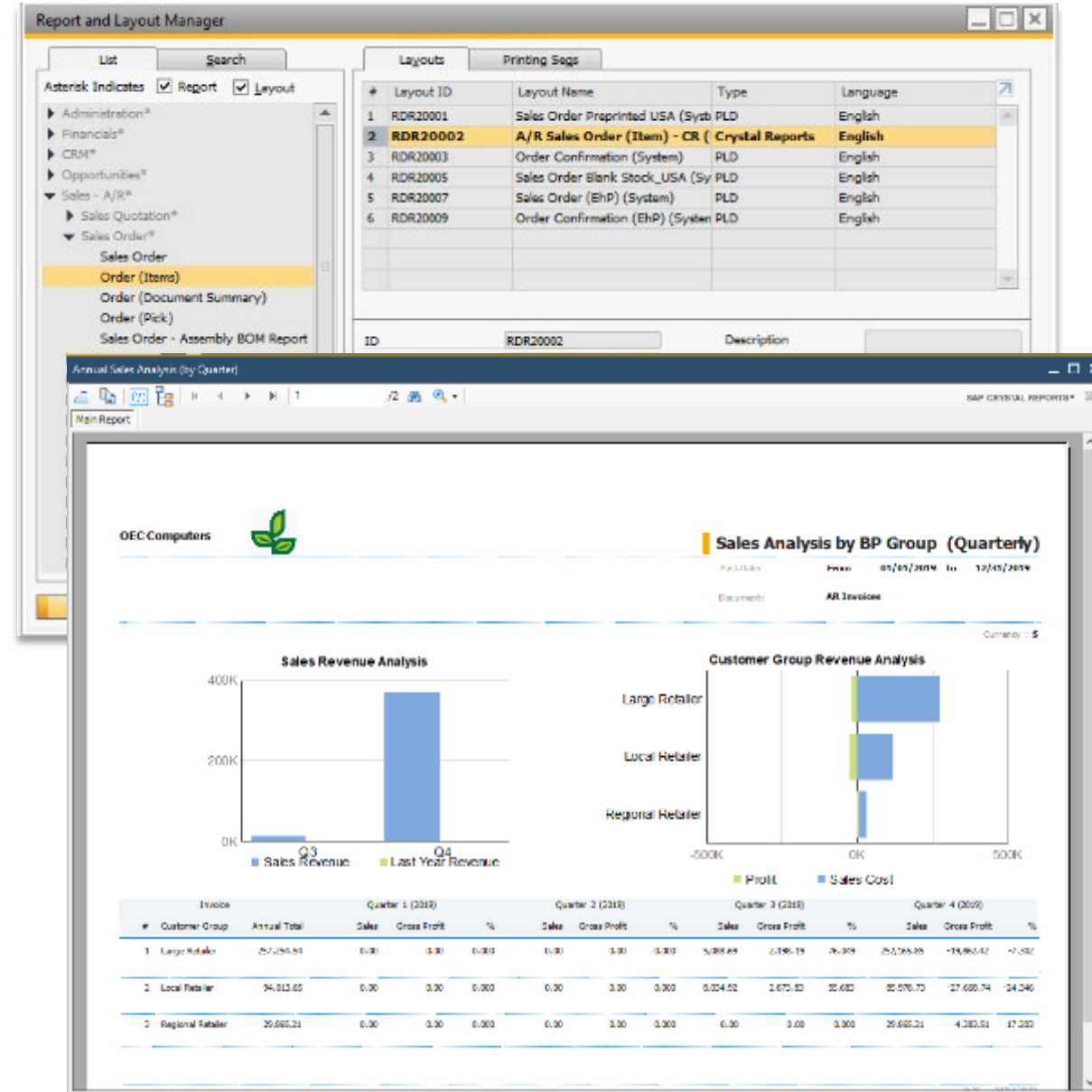
- Confirmation on scope of work for the identified reports.
- Produce modified reports, testing with business users and edits as required.
- Deployment of these modified reports into SAP Business One Production Environment.

Scope of Work: Report Creation using Crystal Reports

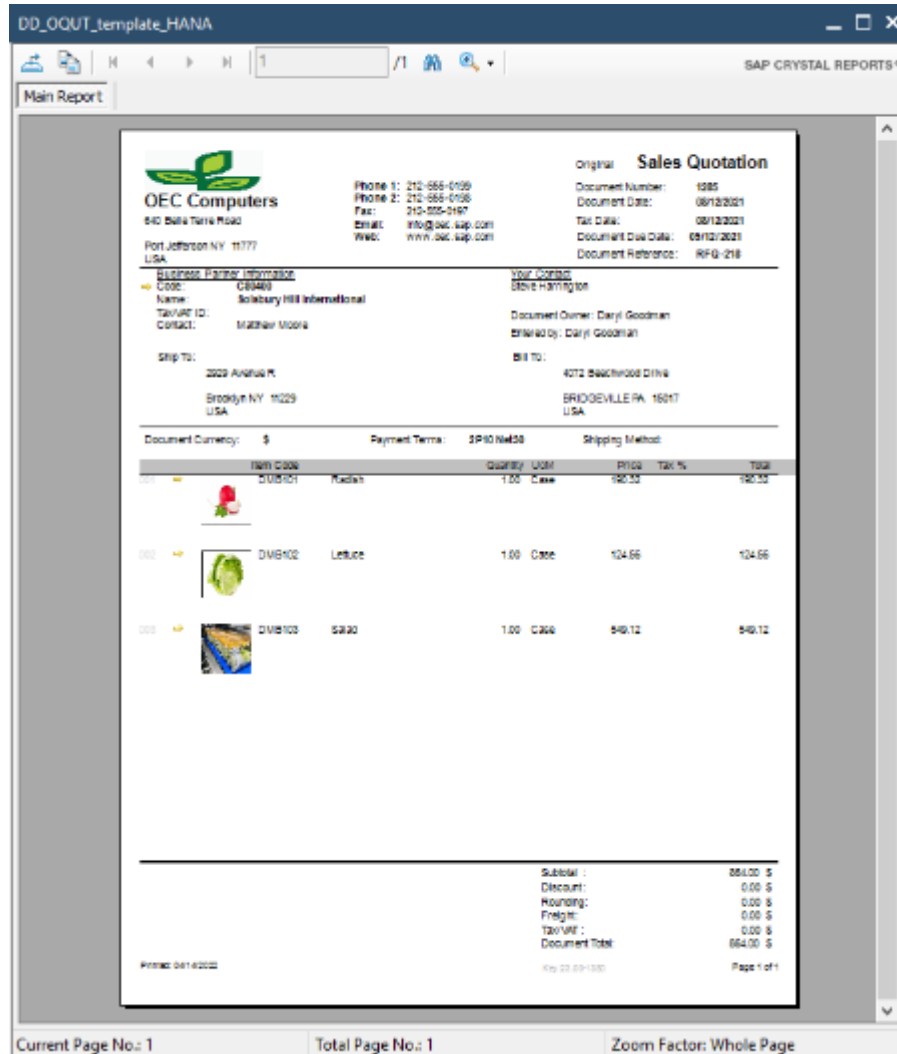
MAS Eligible: Yes

Project Size: Small/Medium

End Value: Report Creation



Form Modifications



Description: Often there is a need to update / iterate on existing forms to maintain relevance to your business needs. Modifications can help further clarify information for your suppliers or customers, reduce manual effort to showcase data, and improve overall processes. Examples of form modifications: updates to company logo, eliminating unnecessary columns/fields, creating a unique layout for a specific business partner, etc.

Work effort includes:

- Confirmation on scope of work for the identified forms.
- Produce modified forms, testing with business users and edits as required.
- Deployment of these modified forms into SAP Business One Production Environment.

Scope of Work: Form Enhancement

MAS Eligible: Yes

Project Size: Small *depending on the number of forms and complexity.

End Value: Form Modification

Creating Advanced Alerts & Approvals

Description: Alerts and Approvals are two features within SAP Business One, that can be the most beneficial to a company, but are often underutilized.

This session will provide training on the creation of standard and advanced Alerts and Approvals, to proactively run your business.

Work effort includes:

- Alerts Management & Creation
- Approval Management & Creation
- Utilizing User-Defined Queries to Generate Advanced Alerts and Approvals.

Scope of Work: Digital Transformation

MAS Eligible: Yes

Project Size: Small

End Value: Improved communication and service levels.

The image shows two overlapping screenshots from the SAP Business One interface. The background screenshot is titled "Alerts Management - Alert Details" and shows configuration for an alert named "Daryl's PO was Received". It includes fields for Name, Priority (Normal), and a checked "Active" checkbox. Below this is a table for assigning users to the alert.

#	To	Branch	Department
1		Main	General
2	AIS 09	Main	General
3	AlertSvc	Main	General
4	Alex Torras	Main	General
5	B1i	Main	General
6	B1i1	Main	General
7	Bill Levine	Main	Sales
8	Bob Shone	Main	Production
9	Bobby Jones22	Main	General
10	Brad Thompson	Main	Sales
11	Bruce		General

The foreground screenshot is titled "Approval Templates - Setup" and shows configuration for an approval template named "SO Pay Terms Check". It includes fields for Name, Description, and a checked "Resolve" checkbox. Below this is a table for selecting terms based on user queries.

Choose	Term	Ratio	V...
<input type="checkbox"/>	Deviation from Credit Limit	Undefined Typ	
<input type="checkbox"/>	Deviation from Commitment	Undefined Typ	
<input type="checkbox"/>	Gross Profit %	Undefined Typ	
<input type="checkbox"/>	Discount %	Undefined Typ	
<input type="checkbox"/>	Deviation from Budget	Undefined Typ	

Below the table is a section titled "Terms Based on User Queries" with a table:

#	Query Name
1	Sales Order Payments Terms differ from Customer Master
2	

Commission Report

Description: As the central repository for all sales and accounting transactions, SAP Business One has the underlying data necessary to drive commission reporting. Often, organizations have specific calculations for determining sales employee commissions, and could be based on a combination of data such as invoices and payments. Rather than performing manual calculations outside the system, a report can be developed to automate and simplify the process.

Work effort includes:

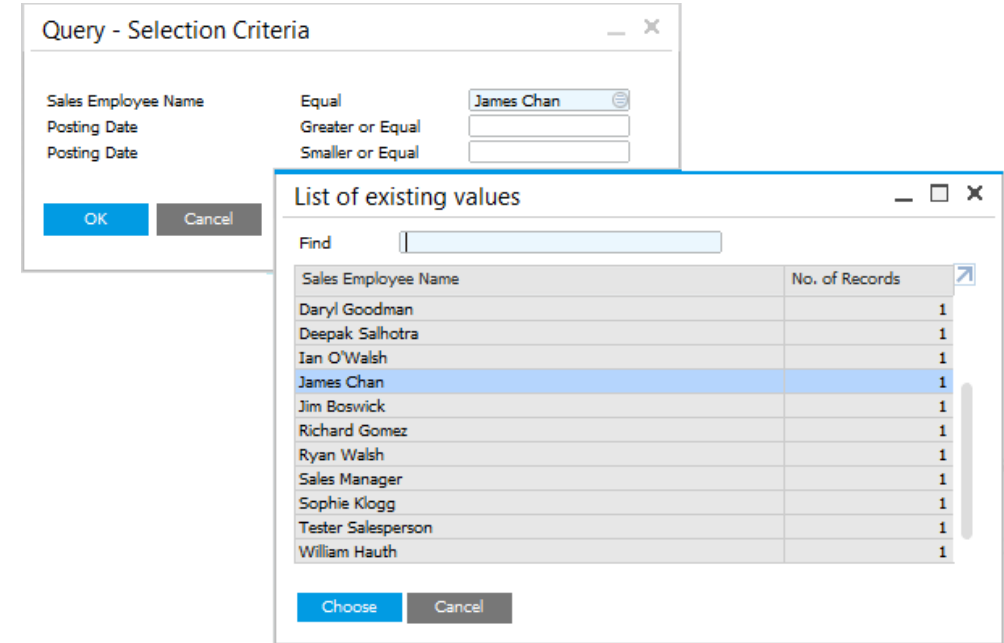
- Discussion of desired commission calculation logic
- Implementation of configuration changes as appropriate
- Development of reporting

Scope of Work: Report Development

MAS Eligible: Yes

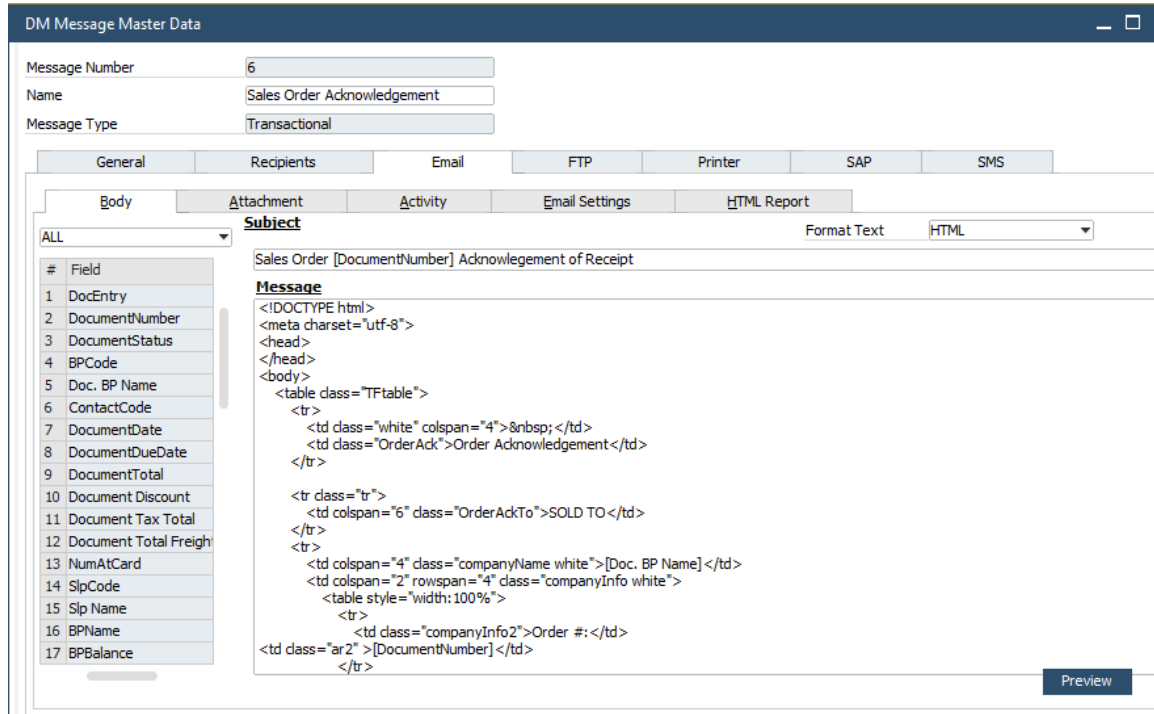
Project Size: Small/Medium

End Value: Faster, more accurate, commission calculation.



SAP Commission by Invoices in Posting Date Cross-Section

#	Document Number	Document Type	Document Total	Document Total Without VAT	Sales Employee Name	% Commission for Sales Employee	Sum_Commissions
1	1065	I	1,866.60	1,866.60	Tim Singleton	10.000	186.66
2	1067	I	365.23	365.23	Tim Singleton	10.000	36.52
3	1083	I	4,370.65	4,370.65	Tim Singleton	10.000	437.07
4	1084	I	21,853.25	21,853.25	Tim Singleton	10.000	2,185.33
5	1100	S	65.75	65.90	Tim Singleton	10.000	6.09
6	1109	S	0.29	0.29	Tim Singleton	10.000	0.03
7	1066	I	285.24	285.24	Tim Singleton	10.000	28.52
8	3554	S	23,153.65	23,153.65	Tim Singleton	10.000	2,315.37
9	1151	I	845.04	845.04	Tim Singleton	10.000	84.50
10	3479	I	2,142.36	2,142.36	Tim Singleton	10.000	214.24
11	1158	I	196.12	196.12	Tim Singleton	10.000	19.61
12	1165	I	65.18	65.18	Tim Singleton	10.000	6.52
13	1167	I	211.10	211.10	Tim Singleton	10.000	21.11
14	1175	I	70.58	70.58	Tim Singleton	10.000	7.06
15	1178	I	11,620.68	11,620.68	Tim Singleton	10.000	1,162.07
16	1179	I	11,620.68	11,620.68	Tim Singleton	10.000	1,162.07
17	1183	I	89.00	89.00	Tim Singleton	10.000	8.90



Description: Resolv Data Messenger is a module that you can utilize to generate and transmit information, from within SAP Business One to customers, vendors and other partners via email, fax, text and FTP upload. This session will train user on the features within Data Messenger to create and deliver new messages from within SAP Business One.

Work effort includes:

- Data Messenger Configuration & Scheduler
- SAP Standard Documents
- Text Formatting Templates
- Message Master Data Overview
- Creating Message
- Attachments & Activities creation

Scope of Work: Data Communication

MAS Eligible: Yes

Project Size: Small *depending on the number of forms and complexity.

End Value: Improved operational efficiencies and increased customer service levels.

* Note: Requires Resolv Data Messenger Module for SAP Business One

Resolv Data Messenger 201

Description: Learn how to take advantage of the powerful technical features of Data Messenger to generate messages (Email, SMS, Print, FTP) based on custom rules and queries

Work effort includes:

- Consolidated Messages and Groupings
- Recipient Delivery of Messages based on User Rules
- Customized Attachments with SAP Business One data.
- Message Generation based on User Defined Query

Scope of Work: Data Management

MAS Eligible: Yes

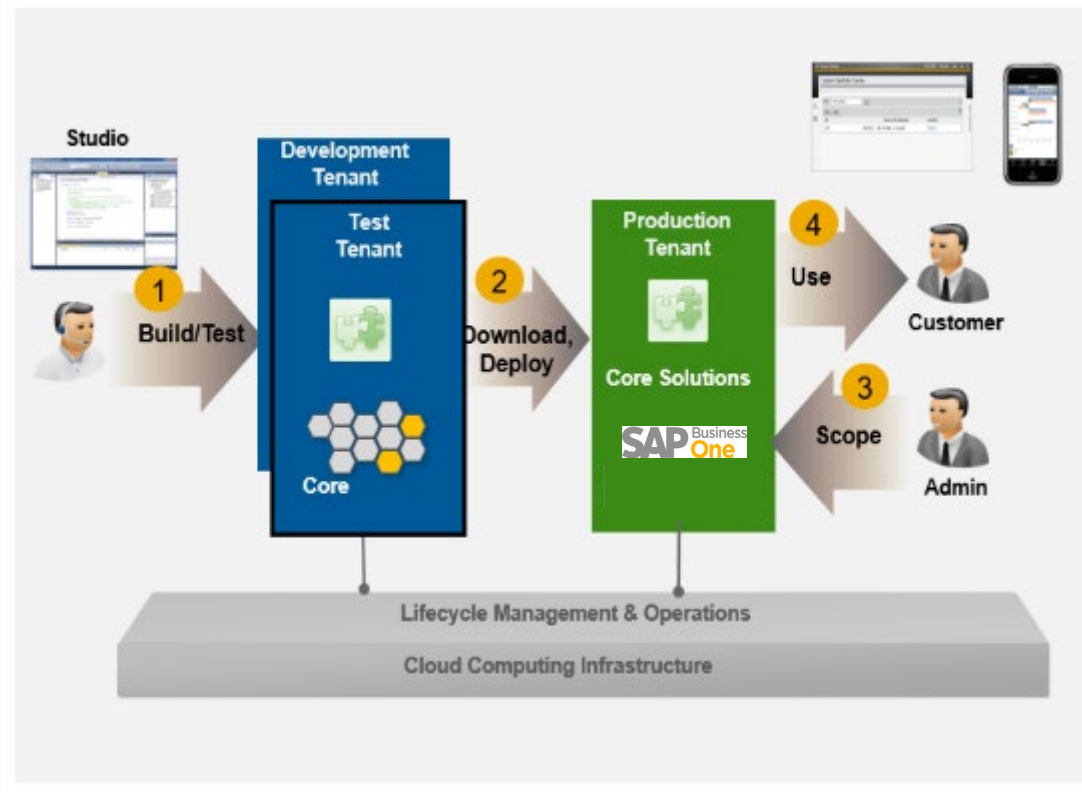
Project Size: Small/Medium

End Value: Improved communication and streamlining of information

The screenshot shows the 'DM Message Master Data' configuration window. It includes fields for Message Number (8), Name (Delivery Add), and Message Type (Transactional). There are tabs for General, Recipients, Email, FTP, Printer, SAP, and SMS. The 'Standard Document' radio button is selected, and the 'Delivery' method is chosen. The 'Message Delivery Method' section has 'Email' checked. A SQL query is displayed in a text area, and the 'Inactive' radio button is selected at the bottom. Buttons for 'Validate Query', 'Default Query', 'Field Selections', 'OK', and 'Cancel' are visible.

** Note: Requires Resolv Data Messenger Module for SAP Business One*

Custom SDK Development



Description: Custom, or Software Development Kit (SDK) solutions, offer a variety of configuration, enhancement, automation, or extension options for SAP Business One to enable you to structure your system to align with your current business requirements.

Some examples of customizations include:

- Custom Approval Procedures/Workflows for Marketing Documents
- Automatic Printing of Attachments with Selected Documents
- Update Drop Ship PO Info Based on Sales Order
- Processor to Automatically Update Documents

Work effort includes:

- Identification of scoping requirements
- Creation of automated routines, testing
- Deployment into production

Scope of Work: SDK Enhancement

MAS Eligible: Yes

Project Size: Various

End Value: Process Automation, Improved Accuracy, Risk Reduction

ERP Assessments

Description: Are you wondering whether your users are following best practice processes? Do you have processes that feel too manual? Gaps in what you are wanting vs. what is currently happening? Need some advice to see if there is a better way? Book time with a Business One expert to review your processes, identify gaps, and discover recommendations for new feature adoption. Areas for consideration: Financials, Sales, Purchasing, Inventory, Production, MRP, Administration, Project Management, etc.

Work effort includes:

- Review area of concern and any associated process documents.
- Prep of system for showcase
- Review and discussion
- Post assessment report to discuss findings and determine possible solution.

Scope of Work: Process Assessment, Gap Analysis, and Findings & Recommendations presentation

MAS Eligible: Yes

Project Size: Medium

End Value: Process Efficiency



EXPERT ADVICE

Sell from stock

Sell from stock is for companies which sell materials they produce or purchase to have them quickly on stock



- Process mainly driven by the user
- Process mainly driven by the system
- ▾ Process that communicates with third-party system
- ▴ Process with relevance to financials
- Related scenario



EXPERT ADVICE



Ask a Business One Expert

Description: Would you rather just reserve some time to get a second opinion? Need a suggestion? Reserve a block of time with one of our Experts to review topics of your choice.

Work effort includes:

- Review submitted questions.
- Consulting services to help training on a new feature, answer clarifying questions, review assumptions.

Scope of Work: Existing SAP Business One Product

MAS Eligible: Yes

Project Size: Small

End Value: Product Enablement

Expanded Module Adoption

Description: Were there modules you didn't implement during your initial Go-Live? Are you interested in further use of your ERP for other areas in your business? We can support turning new modules on in your system through configuration, training, process design, and deployment.

Work effort includes:

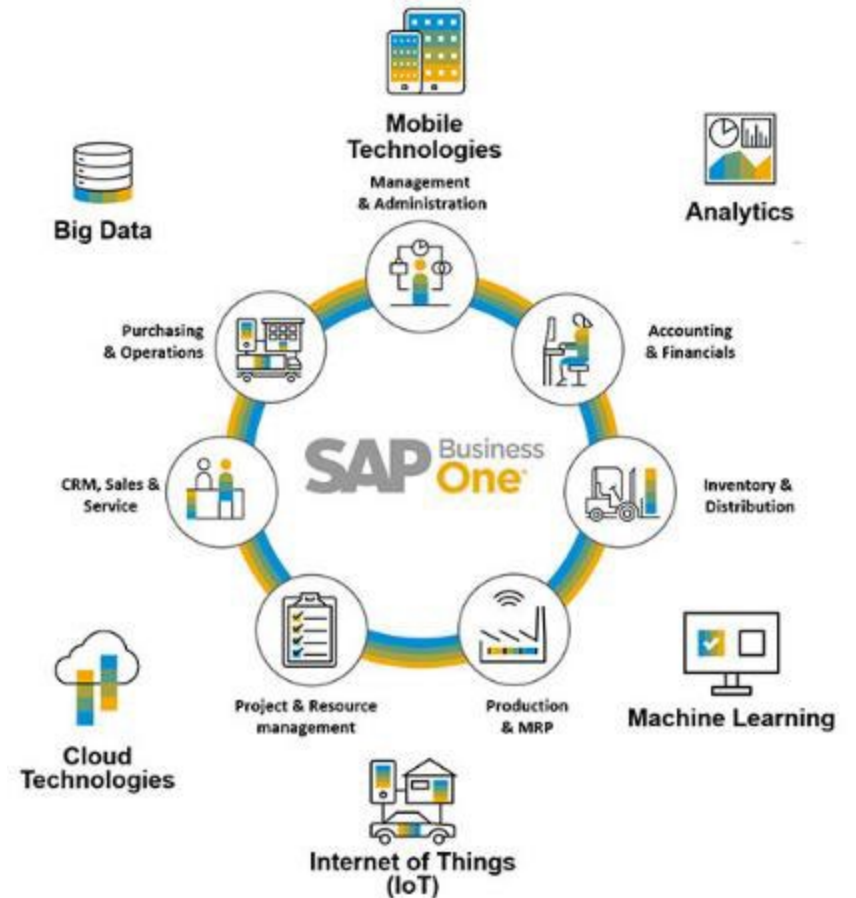
- Review of submitted area of concern and any associated process documents.
- Prep of system for showcase.
- Review and discussion
- Documented listing of suggestions.

Scope of Work: Implementation, Configuration and Training of other out-of-the-box modules in SAP Business One and it's Apps

MAS Eligible: Yes

Project Size: Small, Medium

End Value: Expanded SAP Business One Product Adoption





EXPERT ADVICE



New Hire Onboarding

Description: Key resource change over? Incorporate time into their new hire onboarding for us to help bring them up to speed. Training could include system orientation, dashboard configuration, report generation, department process reviews, and more.

Work effort includes:

- Confirmation on scope of training
- Prep work for showcase
- Share standard documentation on relevant functionality
- One-on-one coaching sessions

Scope of Work: Product Knowledge and best practices

MAS Eligible: Yes

Project Size: Small

End Value: Enablement

Authorizations Review

Description: SAP Business One has the ability to control access to specific screens, functions, and data at the user or user group level. Our team can assist with an authorizations audit, and provide recommendations for tailoring access control within SAP Business One.

Work effort includes:

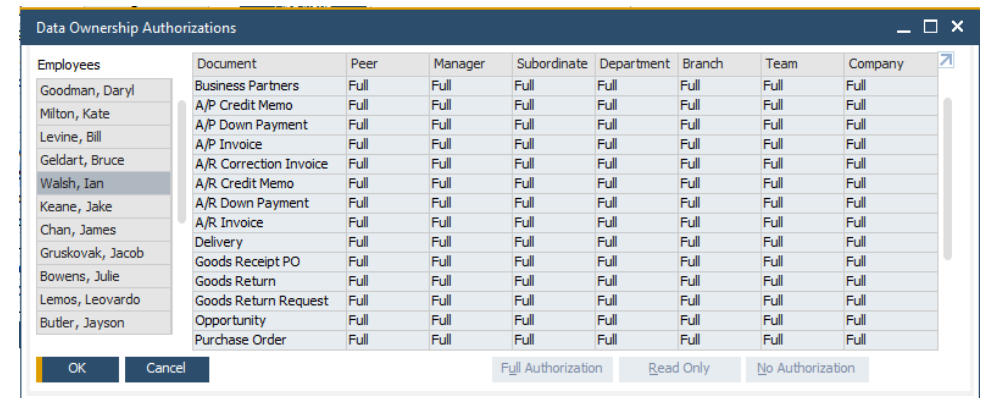
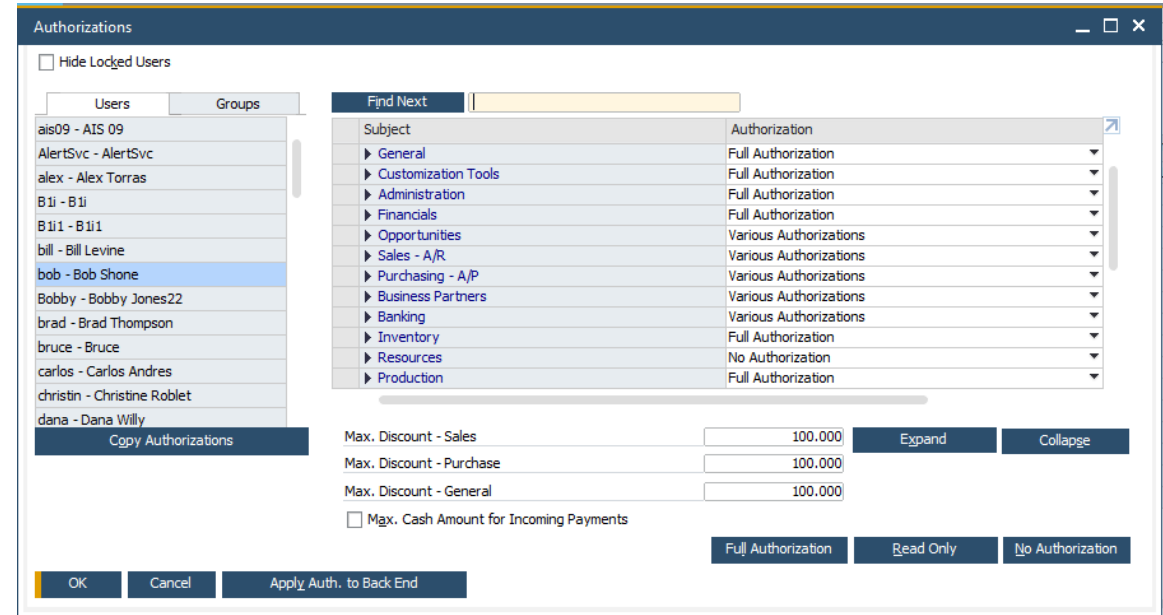
- Review of current General Authorizations and Data Ownership Authorizations setup
- Discussion of desired authorizations changes
- Assistance with implementation of identified changes
- Data Ownership

Scope of Work: Consulting

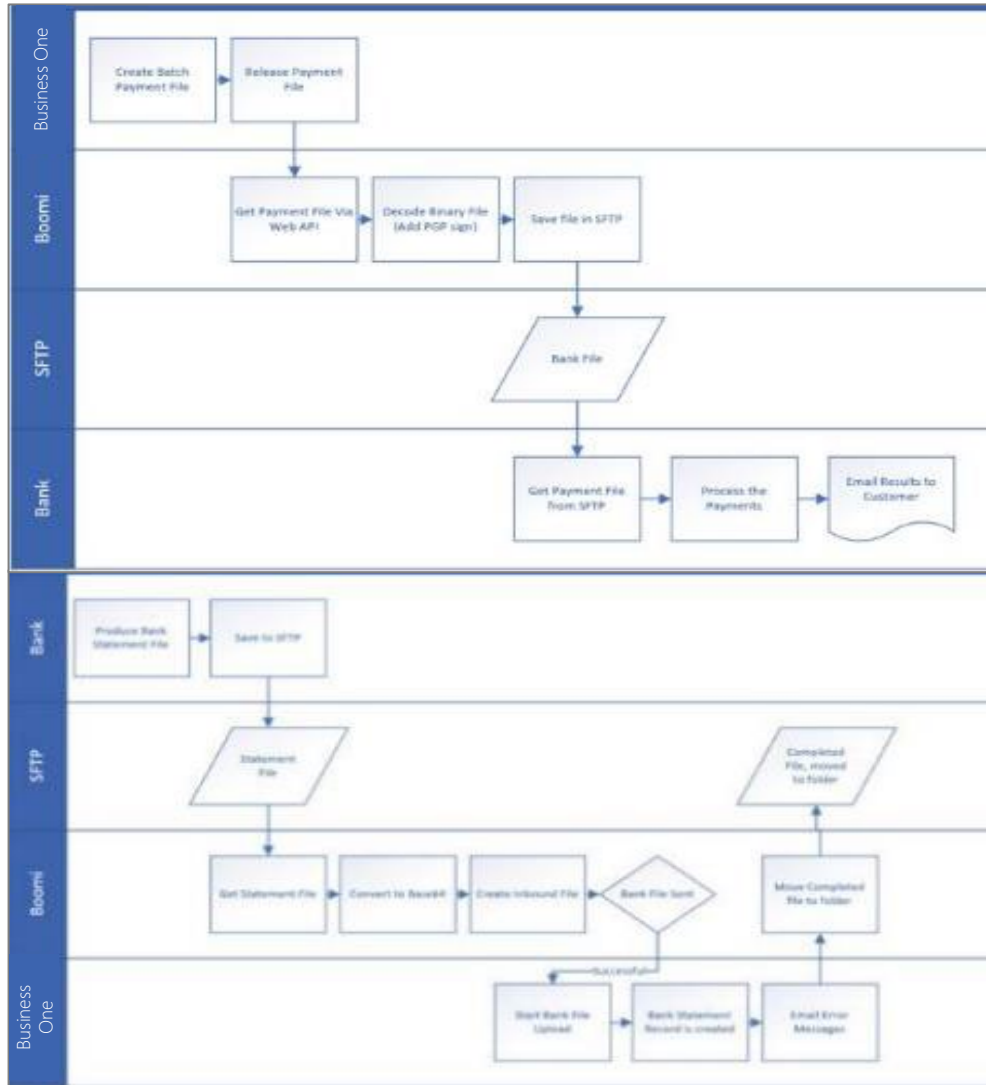
MAS Eligible: Yes

Project Size: Small/Medium

End Value: More tightly controlled access to sensitive data and functions.



Bank File Automation



Description: VistaVu Solutions has helped many customers automate the bank file process. Bank files may consist of outgoing files to the bank with payment instructions (such as a NACHA or Positive Pay Payment File) or incoming files from the bank with account statements for reconciliation within Business One.

Work effort includes:

- Develop a custom payment file to accommodate bank-specific requirements, identifying scope requirements.
- Creation of test files and processes, edits required and coordination with bank contact if required.
- Creation of integration processes between the bank and Business One to automate the transmission of files.
- Deployment of these customizations to SAP Business One Production database.

Scope of Work: SDK & SAP Integration Framework

MAS Eligible: Yes

Project Size: Medium

End Value: Process Automation and Improved Accuracy and Risk Reduction

Mass Upload of Data

Description: At times, there may be a need to mass upload data into Business One as a result of a change in your business. Using data migration templates, we can support and guide users around data review, validation, cleaning, conversion, and test and productive loads. This type of project can help get data into the system from legacy data sources.

Work effort includes:

- Client to extract data for upload.
- Identification and work "Cleaning/formatting data" for upload files.
- Uploads into test system for review.
- Edits and changes to files.
- Final data loads into production systems

Scope of Work: Data Migration

MAS Eligible: Yes

Project Size: Medium/Large

End Value: Saved Time on Data Load, Data Accuracy, Reduction of Risk

CHEVROLET AVEO SEDAN 2007-2009											
NO	CODE	DESCRIPTION	PATTERN	MODEL	YEAR	OEM	PCS	NW	GW	MS	PART LINK
	CVF000LA	FENDER W/O HOLE LH		AVEO	07	00040241	1	3.00	3.00	0.0000	
	CVF000RA	FENDER W/O HOLE RH		AVEO	07	00040242	1	3.00	3.00	0.0000	
	CVF000LB	FENDER WHOLE LH		AVEO	07	00040248	1				
	CVF000RB	FENDER WHOLE RH		AVEO	07	00040249	1				
	CVH000NA	HOOD		AVEO	07	00040207	1	18.00	20.00	0.0700	
	CVF000FLA	FRONT DOOR LH		AVEO	07	00040195	1	14.00	15.00	0.2000	
	CVF000FRA	FRONT DOOR RH		AVEO	07	00040196	1				
	CVF000FLA	REAR DOOR SEDAN LH		AVEO	07	00040000	1	10.00	18.00	0.2000	
	CVF000FRA	REAR DOOR SEDAN RH		AVEO	07	00040000	1				
	CVT000NA	TAIL GATE SEDAN		AVEO	07	00040202	1	8.00	10.00	0.0000	
	CVH000NA	RADIATOR SUPPORT		AVEO	07	00040003	1				

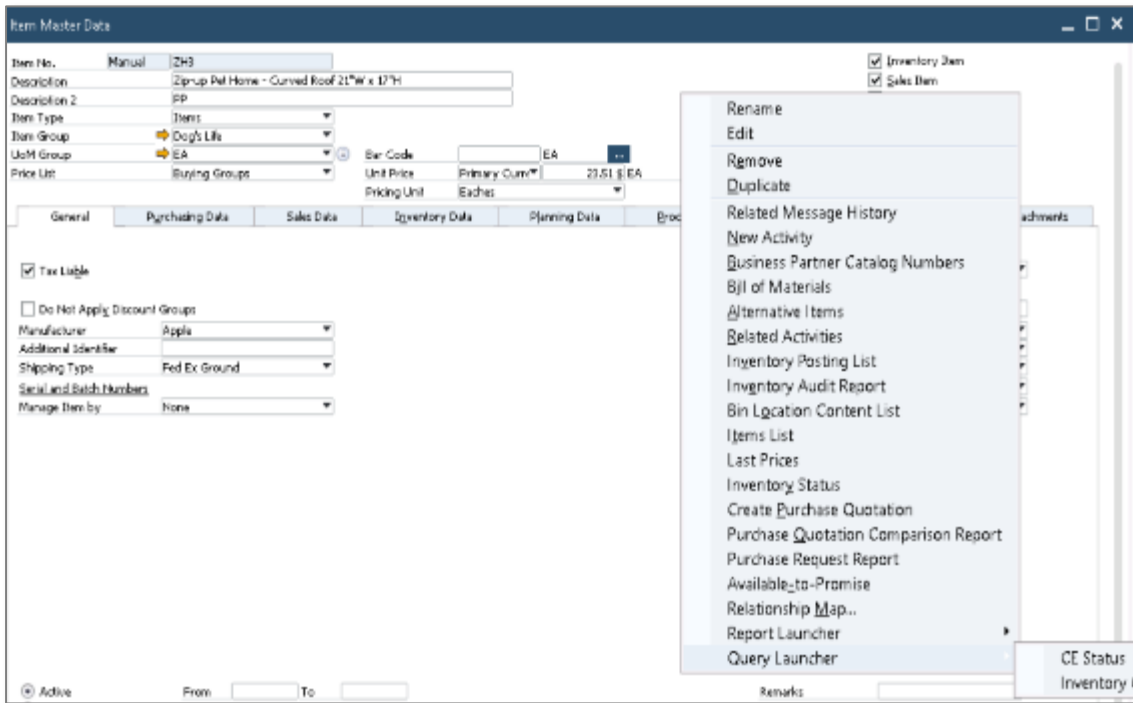
CHEVROLET AVEO SONIC 2012-2013											
NO	CODE	DESCRIPTION	PATTERN	MODEL	YEAR	OEM	PCS	NW	GW	MS	PART LINK
	CVF001FLA	FRONT DOOR LH		AVEO SONIC	12-10	00040000	1				
	CVF001FRA	FRONT DOOR RH		AVEO SONIC	12-10	00040000	1				
	CVF001FLA	REAR DOOR SEDAN LH		AVEO SONIC	12-10	00040196	1				
	CVF001FRA	REAR DOOR SEDAN RH		AVEO SONIC	12-10	00040196	1				
	CVT011NA	TRUCK LD SEDAN		AVEO SONIC	12-10	00104201	1				

CHEVROLET CRUZE 2009-2010											
NO	CODE	DESCRIPTION	PATTERN	MODEL	YEAR	OEM	PCS	NW	GW	MS	PART LINK
	CVF003FLA	FRONT DOOR LH		CRUZE	09	00000200	1				
	CVF003FRA	FRONT DOOR RH		CRUZE	09	00000200	1				
	CVF003FLA	REAR DOOR LH		CRUZE	09	00007703	1				
	CVF003FRA	REAR DOOR RH		CRUZE	09	00007704	1				
	CVT003NA	TAIL GATE		CRUZE	09	00000040	1				

Source Data for Migration Object: Inventory

Item Code	Item Name	Unit of Measure	Initial Stock	Current Stock	Max Stock	Min Stock	Reorder Point	Reorder Point	Reorder Point	Reorder Point	Reorder Point
1	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
2	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
3	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
4	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
5	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
6	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
7	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
8	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
9	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
10	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
11	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
12	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
13	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
14	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
15	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
16	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
17	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
18	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
19	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000
20	AVENUE	EA	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000	1000000

Right-Click Shortcuts



Description: Ever wish you could right-click from within one screen and instantly access another? Our development team can build shortcuts to the right-click context menus to facilitate usability within your environment.

Work effort includes:

- Discussion of desired shortcuts
- Development and implementation
- Deployment into production

Scope of Work: SDK Enhancement

MAS Eligible: Yes

Project Size: Small

End Value: Improved efficiency navigating across screens.

Setup of New Companies

Description: Is your business growing? Do any of your subsidiaries require consolidated processes or practices with the rest of your business? SAP Business One supports both multiple companies, as well as multiple branches within a single organization.

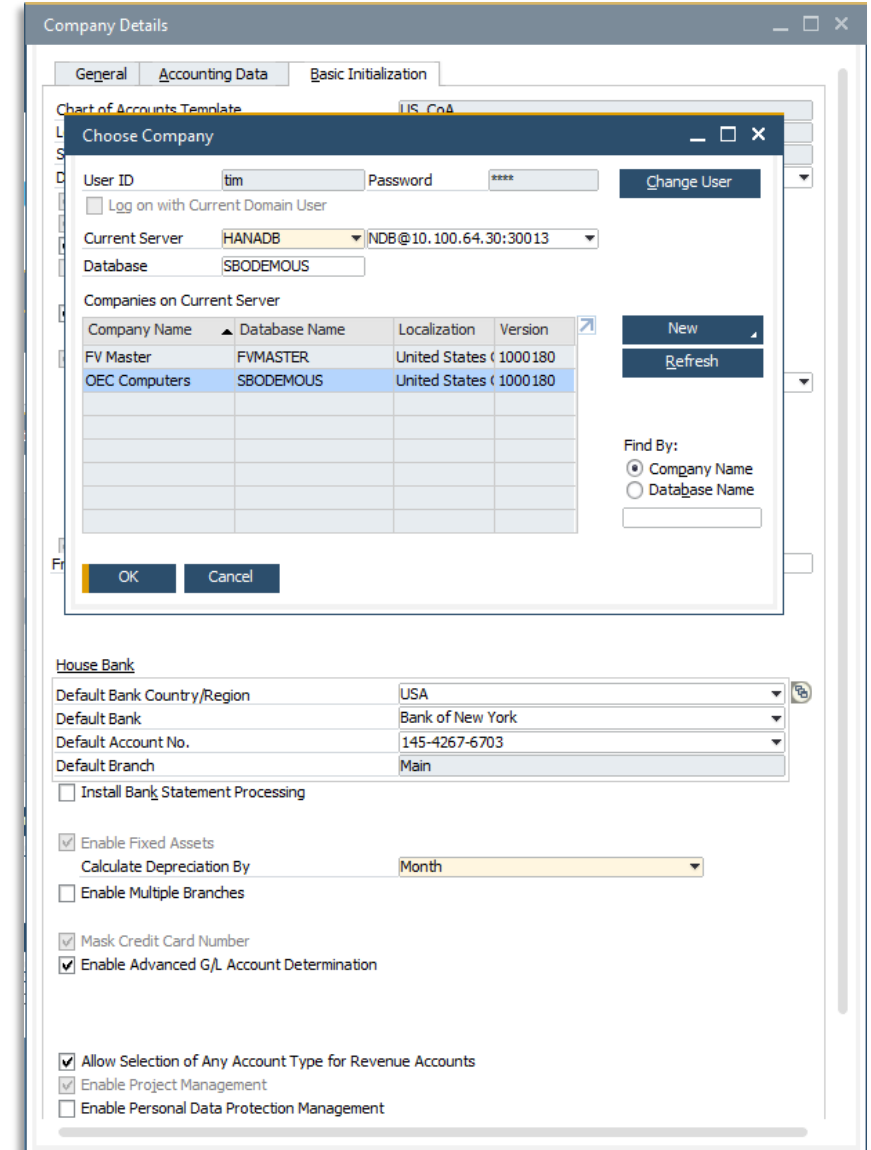
Work Effort Includes:

- Identification of scoping requirements for new entities/subsidiaries/companies
- Creation new Organizational units based on scoping requirements, testing
- Deployment into production

Scope of Work: New Company Implementation

MAS Eligible: Yes

Project Size: Medium, Large



Configuration of Mobile Applications

Description: Do you need to gain visibility into your business on the go? Business One offers a seamless integration with its mobile apps so that you can still stay connected to your business operations like track and monitor approvals, submit timesheets, access project cockpits, and review key business analytics. We support the configuration of these applications as well as the end user training.

Work effort required

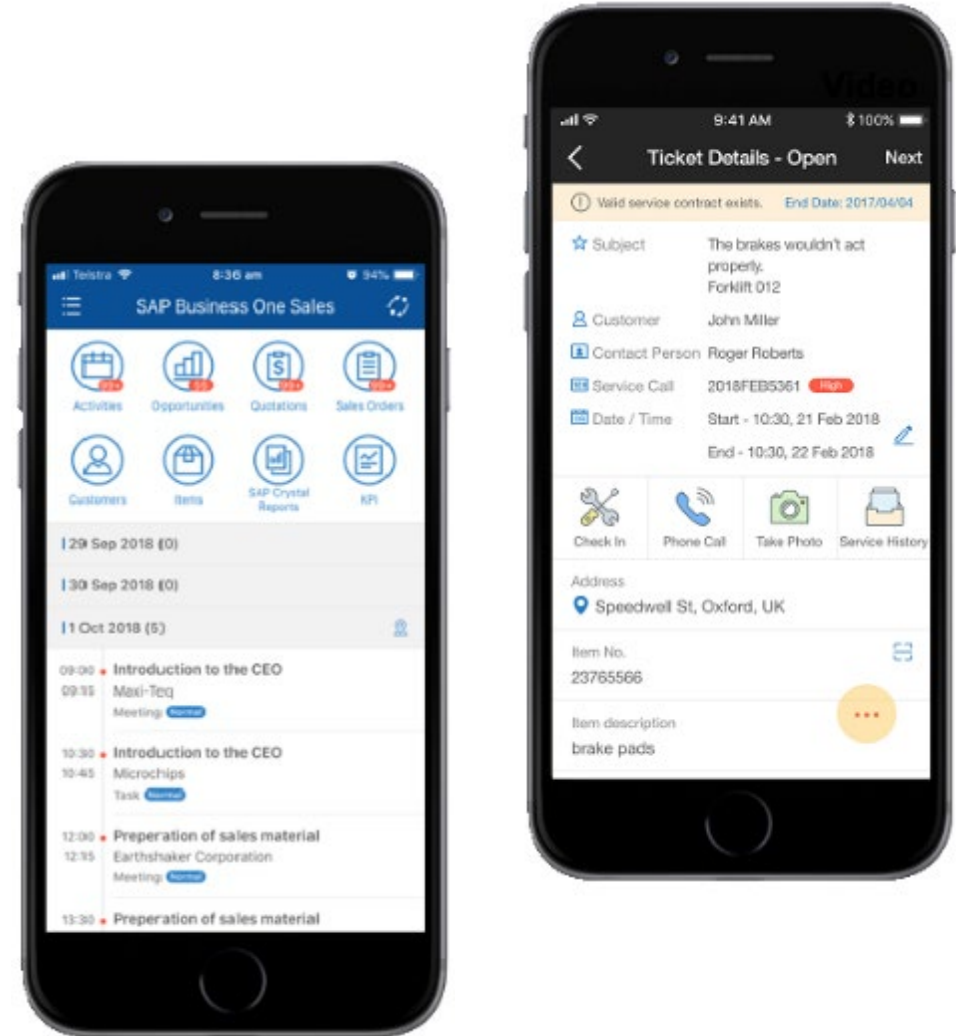
- Configuration of mobile applications to meet customer requirements
- End user training

Scope of work: SAP Business One Service App, Sales App

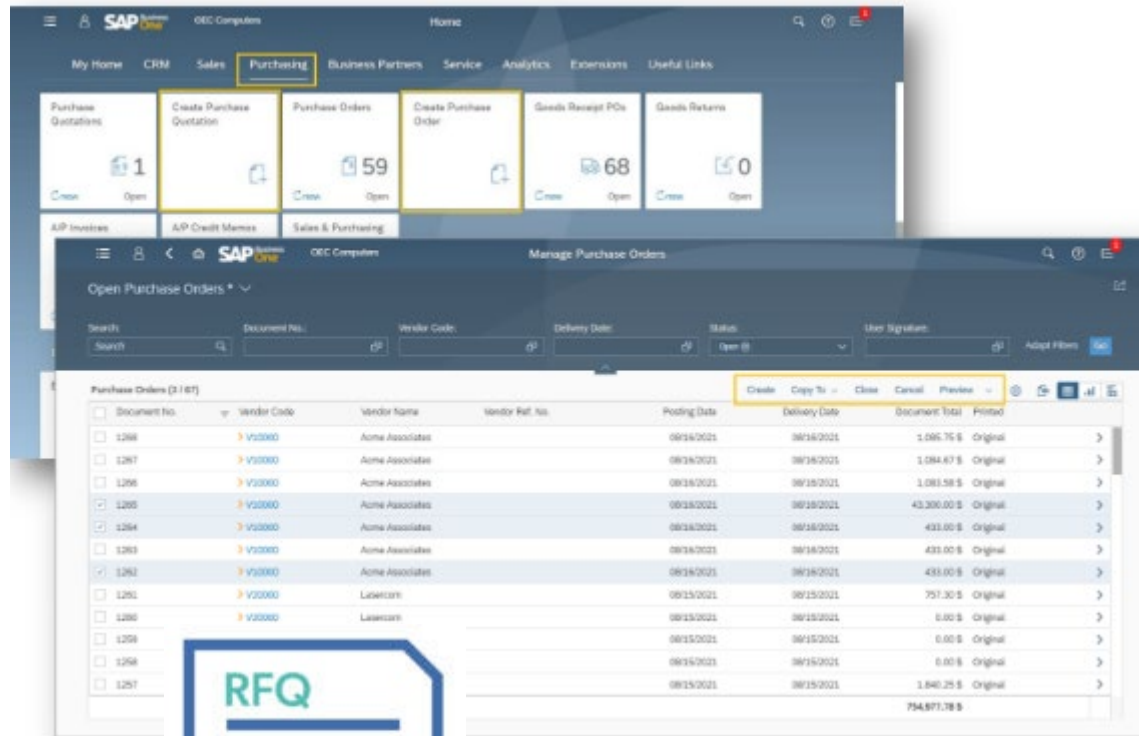
MAS Eligible: Yes

Project size: Small/Medium

End Value: Post implementation support



Vendor RFQ Automation



Description: Is your current RFQ process slow and time consuming? Integrate your RFQ process into SAP Business One where you can send RFQ's, compare different proposals, and award approved suppliers to streamline your business process and promote transparency.

Work effort required

- Scoping and configuration
- Testing and user training

Scope of work: Configuration

MAS Eligible: Yes

Project Size: Medium/Large

End Value: Process Automation, revenue protection

Pick Pack and Production Manager Training

Description: The Pick Pack and Production Manager is a powerful feature within SAP Business One, that provides users the ability to create customized rules for the creation of SAP Pick List

Work effort includes:

- Bin Location Structure
- Understanding Auto Allocations, Receiving Bins and Restrictions
- Modifying Bin Location Codes

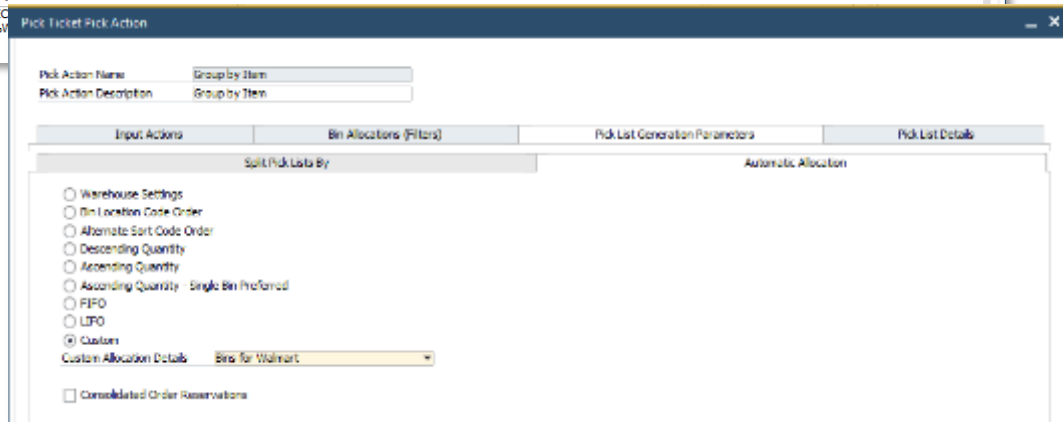
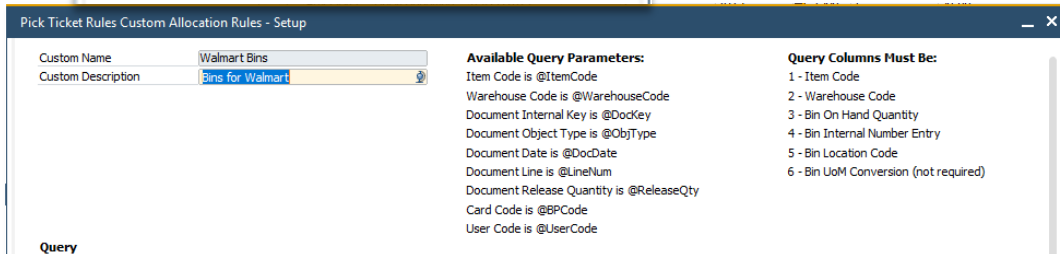
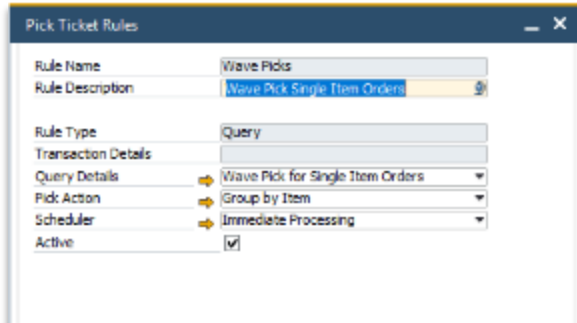
Scope of work: Professional Services

MAS eligible: Yes

Project size: Small/Medium

End Value: More efficient warehouse operations and layout

#	Trans. T...	Doc. ...	BP Code	BP Name	Shipping Type	Doc. ...	Delivery/Due Date	Number	Description
1	OR	1659	C10002	Atlantiscus			12/25/2020		
2	OR	1206	C20000	Grohl & Hawkins International	UPS Ground		10/05/2019		
3	OR	1279	C20000	Grohl & Hawkins International	UPS Ground		12/25/2020		
4	OR	1403	C20000	Grohl & Hawkins International	UPS Ground		02/13/2020		
5	OR	1534	C20000	Grohl & Hawkins International	Own Truck		12/14/2020		
6	OR	1560	C20000	Grohl & Hawkins International	Own Truck		12/25/2020		
7	OR	1360	C23900	Parameter Pet Products	Fedex EM		12/21/2019		
8	OR	1367	C23900	Parameter Pet Products	Fedex EM		12/18/2019		
9	OR	1471	C23900	Parameter Pet Products	UPS Ground		04/24/2020		
10	OR	1472	C23900	Parameter Pet Products	UPS Ground		04/30/2020		
11	OR	1478	C23900	Parameter Pet Products	UPS Ground		05/26/2020		
12	OR	1484	C23900	Parameter Pet Products	UPS Ground		12/25/2020		
13	OR	1485	C23900	Parameter Pet Products	UPS Ground		06/12/2020		
14	OR	1486	C23900	Parameter Pet Products	UPS Ground		06/12/2020		
15	OR	1302	C25000	Star Company	UPS Ground		12/15/2019		
16	OR	1543	C25000	Star Company	FedEx Internatio		02/05/2021		



Description: Advanced Allocations is a powerful tool that provides the capability to create SAP Pick Lists based on a wide range of user-defined rules and queries.

Work effort required

- Creation of Custom Allocation Rules
- Pick Ticket Pick Actions and Rules
- Query Design
- Scheduler

Scope of work: Configuration

MAS Eligible: Yes

Project Size: Varies

End Value: Process Automation, increased efficiencies

Business One Bin Management

Description: Bin Locations within SAP Business One provide much more than storage of inventory items in unique bin locations. Gaining a better understanding on the properties of bins, can make your warehouse layout and processes more efficient and organized.

Work effort includes:

- Bin Location Structure
- Understanding Auto Allocations, Receiving Bins and Restrictions
- Modifying Bin Location Codes

Scope of work: Professional Services

MAS eligible: Yes

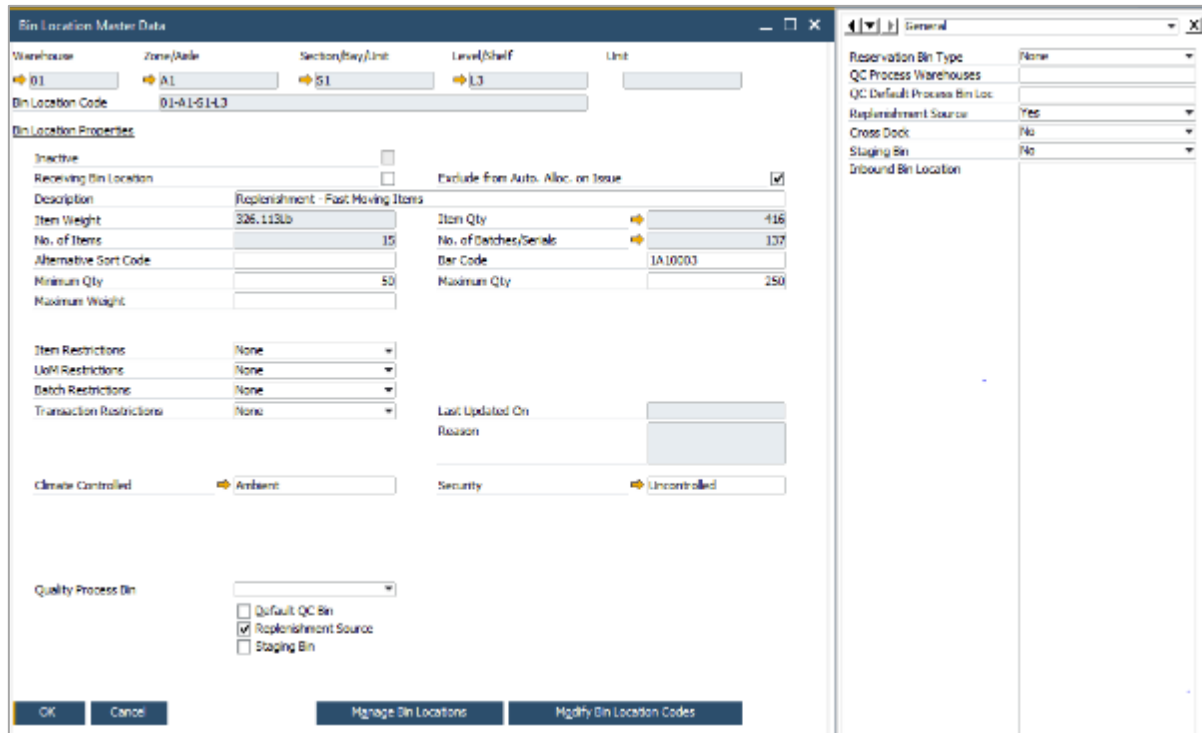
Project size: Small/Medium

End Value: More efficient warehouse operations and layout

The screenshot shows the 'Bin Location Master Data' window in SAP. At the top, there are input fields for Warehouse (01), Zone/Aisle (A1), Section/Bay/Unit (S1), Level/Shelf (L1), and Unit. Below these is the Bin Location Code (01-A1-S1-L1). The main section is titled 'Bin Location Properties' and contains several fields and checkboxes:

- Inactive:** A checkbox that is currently unchecked.
- Receiving Bin Location:** A checkbox that is currently unchecked.
- Exclude from Auto. Alloc. on Issue:** A checkbox that is currently unchecked.
- Description:** Picking - Fast Moving Items
- Item Weight:** 275,968.372kg
- No. of Items:** 85
- Alternative Sort Code:** (empty)
- Minimum Qty:** 50
- Maximum Weight:** (empty)
- Item Qty:** 258,856.172
- No. of Batches/Serials:** 990
- Bar Code:** A1S3L1
- Maximum Qty:** (empty)
- Item Restrictions:** None
- UoM Restrictions:** None
- Batch Restrictions:** None
- Transaction Restrictions:** None
- Last Updated On:** (empty)

Advanced Bin Management with Resolv WMS



The screenshot shows the 'Bin Location Master Data' configuration window in SAP. The 'General' tab is active, displaying various fields for bin location management. The 'Warehouse' is set to 01, 'Zone/Area' to A1, 'Section/Bay/Unit' to S1, and 'Level/Shelf' to L3. The 'Bin Location Code' is 01-A1-S1-L3. The 'Description' is 'Replenishment - Fast Moving Items'. The 'Item Weight' is 326.113lb, 'No. of Items' is 15, 'Minimum Qty' is 50, and 'Maximum Weight' is blank. The 'Item Qty' is 416, 'No. of Batches/Serials' is 137, and 'Bar Code' is 1A10003. The 'Maximum Qty' is 250. The 'Item Restrictions', 'UpM Restrictions', 'Batch Restrictions', and 'Transaction Restrictions' are all set to 'None'. The 'Climate Controlled' is set to 'Ambient' and 'Security' is set to 'Uncontrolled'. The 'Quality Process Bin' section has 'Default QC Bin' unchecked, 'Replenishment Source' checked, and 'Staging Bin' unchecked. The 'Reservation Bin Type' is set to 'None'. The 'QC Process Warehouses', 'QC Default Process Bin Loc.', 'Replenishment Source', 'Cross Dock', 'Staging Bin', and 'Inbound Bin Location' are all set to 'No'.

Description: With Resolv WMS, SAP Business One Bin Locations are extended with additional functionality to further automate your warehouse.

Work effort required

- Understanding Bin Reservations, Bin Replenishment
- Cross Docking and Staging Bins
- Utilizing Quality Control and SAP Business One Bins

Scope of work: Configuration

MAS Eligible: Yes

Project Size: Small/Medium

End Value: Process Automation

Cost Accounting Enhancements

Description: Associating revenues and expenses with specific business units or departments does not require setting up new accounts in the Chart of Accounts. Instead, such tracking can be managed through the cost accounting features in SAP Business One. Our team can assist with the setup of dimensions, cost centers, and distribution rules which will allow use of the native cost accounting reporting in SAP Business One. Already using the cost accounting features? We can also assist with the creation of User-Defined Values (UDV's) to automatically set the distribution codes on documents according to pre-defined rules.

Work effort includes:

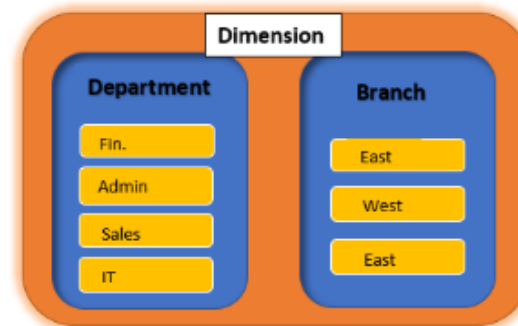
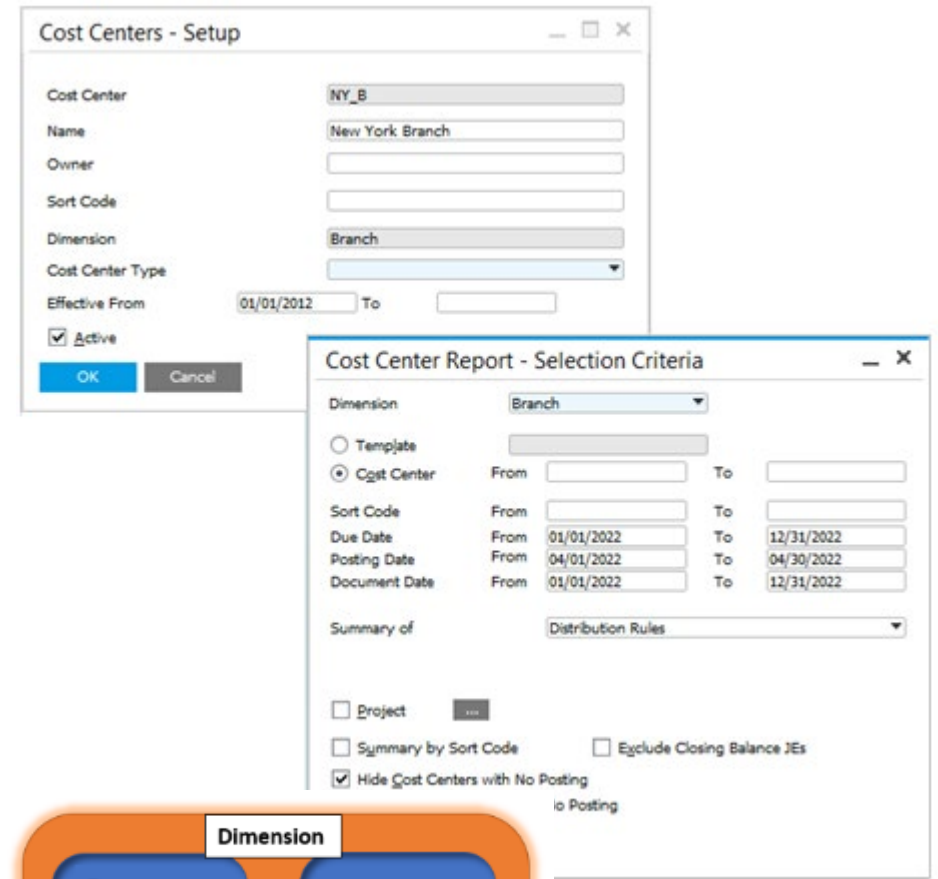
- Discussion of cost accounting requirements
- Configuration of Dimensions, Cost Centers, and Distribution Rules
- Creation of UDV's as appropriate
- Assistance with master data updates
- Training on related setup and reporting

Scope of work: Professional Services

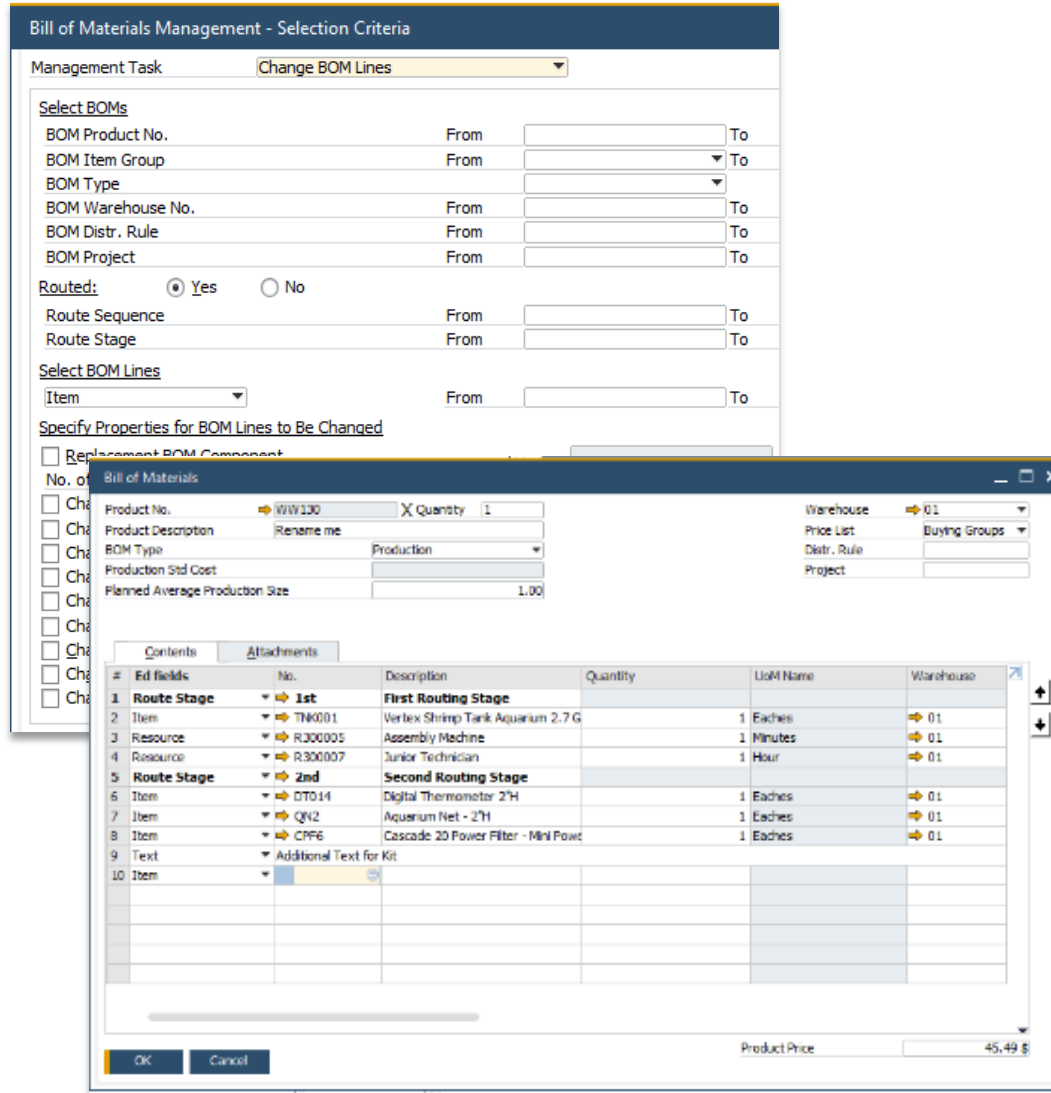
MAS eligible: Yes

Project size: Small/Medium

End Value: Simplify chart of accounts and improve profitability reporting by business unit or department



Bill of Materials (BoM) Modification



Description: Support the modification of the Bill of Materials (BoM) Fields in line with specifications advised by the customer through assessment and analysis meetings. This includes addition of fields, default display and layout, print views, etc.

Work effort includes:

- Analysis of current system BoM, analysis of requirements
- Implement new parameters, configuration.
- Form template adjustments.
- Deployment of changes made to Production Business One database.

Scope of Work: SDK Enhancements

MAS Eligible: Yes

Project Size: Medium

End Value: Report Enhancement, data source enhancement

Integration Discovery Study

Description: Do you manually enter data from one system to another? Are there risks of human error that require addressing? Book time to review your integration landscape to identify where Boomi could replace or optimize existing integrations or manual work as the middleware. Following our review process, we determine recommendations on integration architecture between systems for consideration.

Work effort includes:

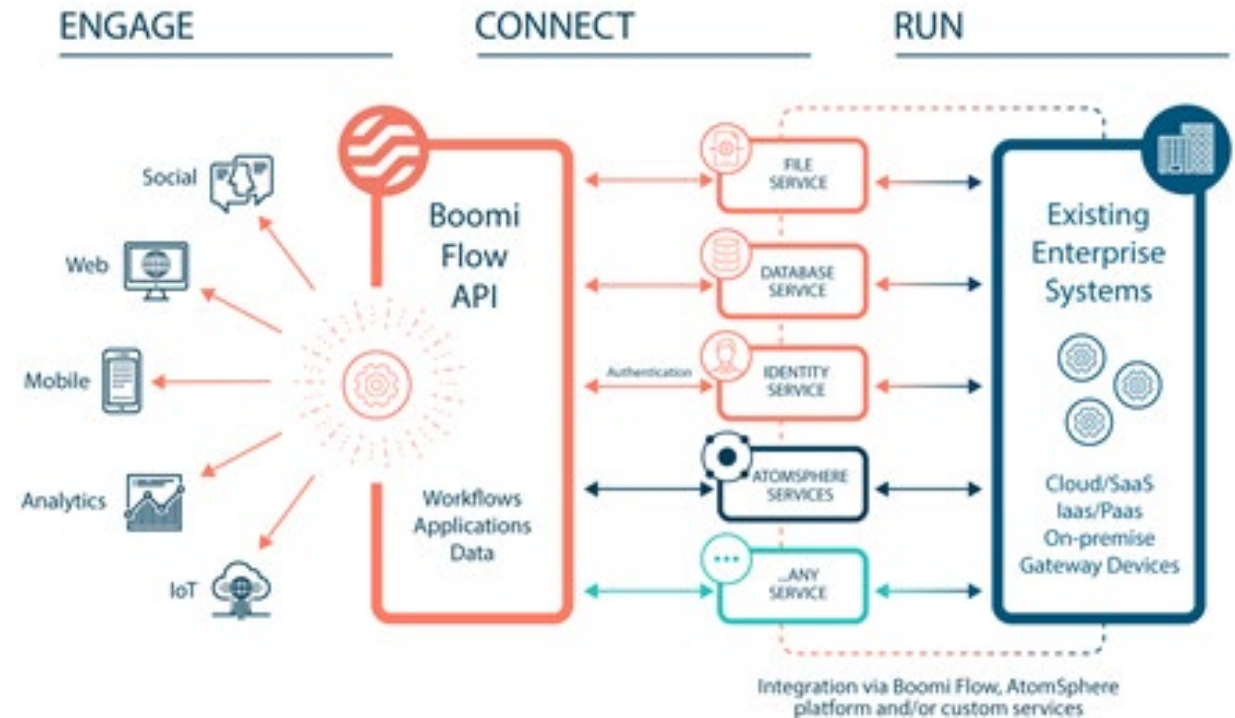
- Review of System Landscape and Key business processes.
- Integration access research for point solutions i.e., identification of available connections.
- Produce recommendations report

Scope of Work: Integration Build

MAS Eligible: Yes

Project Size: Large

End Value: Integration Discovery and Multi-Project management, process improvement





EXPERT ADVICE

Third-Party Integration Services

Description: Implementing system integrations is a great way to improve efficiencies, reduce redundancies and improve timeliness and accuracy in data. Whether you are looking to do simple single system connections or implement a larger Integration strategy, our integrations resources can assist your teams with these projects.

Our team of integration experts offers XML, EDI, Flat File and Webservices API Integrations.

Work effort includes:

Review and Analysis of Integration scope

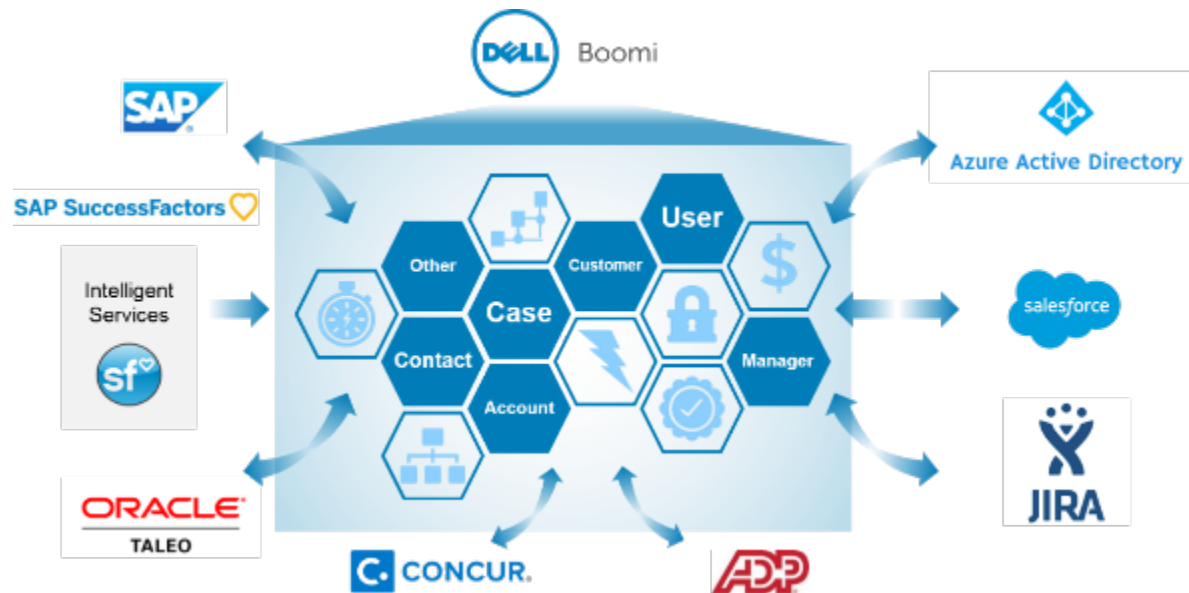
- Investigation into Required work
- Support / Training around work

Scope of Work: Development Resource Augmentation

MAS Eligible: No

Project Size: Small/Medium

End Value: Reduced process time and improved accuracy of information.



EDI Integration Services

Description: Setting up EDI integration workflow between trading partners can introduce efficiencies that allow for growth and scaling. These integrations consider the trading partners, endpoints, EDI document types, standards and protocols.

Work effort includes:

- Identification of scoping requirements
- Creation of Integration workflows, field mapping, schedule routines, testing
- Deployment into production

Scope of Work: Resolv

MAS Eligible: Potential

Project Size: TBD

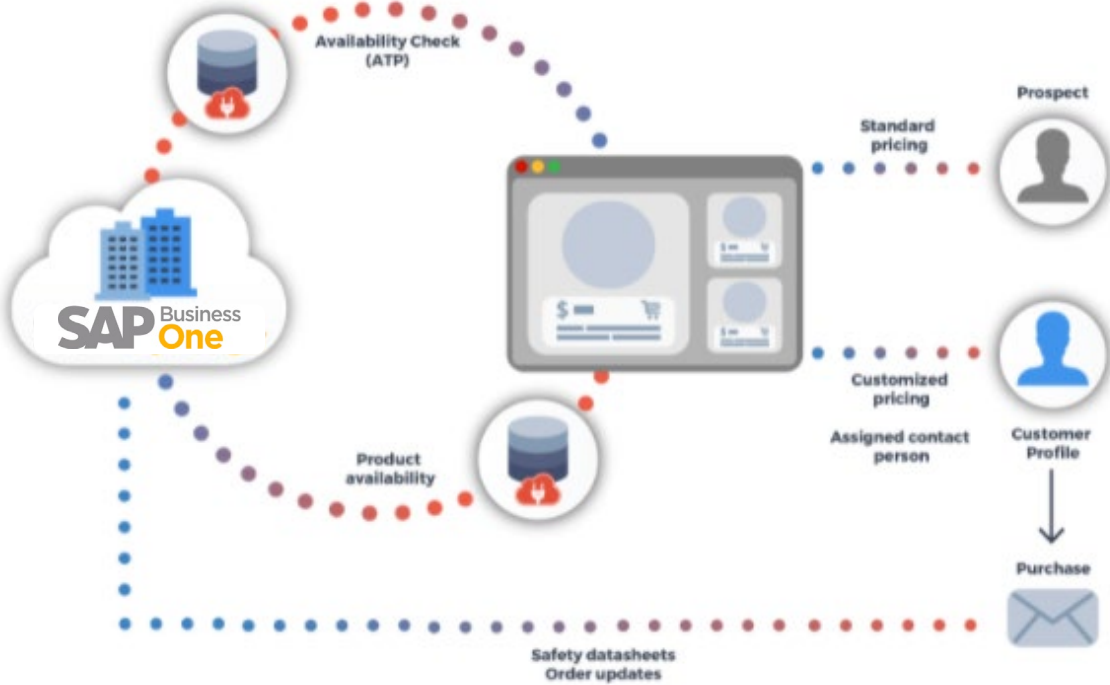
End Value: Instant Inventory Update, Process Automation, Time Saving

The screenshot shows a 'Customer Configuration' window for 'Amazon.com' (Customer Code: C40000). The window has several tabs: General, File Paths, Bill To, Ship To, Payment Terms, Shipping Types, Package Codes, UoM Codes, Warehouses, Locations, Export Filters, SQL Commands, and Processor. The 'General' tab is active, displaying various EDI settings:

- Duns Number:** Empty field.
- USES 850:** USES 810 USES 860 USES 997
- Save 850 as Draft:** USES 812 USES 824
- Import 850 as unapproved:** USES 862 USES 864
- USES 855:** USES 820 USES 846
- USES 856:** USES 852 USES 832
- Allow BP Consolidation:**
- When to send 855:** Manually from Menu
- 832 Query Category:** [Dropdown]
- 832 Query:** [Dropdown]
- When to send 832:** [Dropdown]
- Time to Send 832:** [Text Field]
- 846 Default Warehouse:** [Dropdown]
- Include SAP Packaging on 856:**
- Use Master Packaging:**
- Create SAP Incoming Payment with 820 Import:**
- Item Property for 846 Export:** [Dropdown]
- Remove Decimals from Dollar Amounts:**
- Send Integer Quantities:**
- Send Integer Weights:**
- Send ASN Delivery Date = Delivery Date + [] Days (Default is 0):** [Text Field]
- Send Credit Memos as Negative Invoices:**
- UCC-128 Prefix:** [Text Field]
- Exclude component Sales BOM Items on export:**
- Allow zero Qty rows on ASN export:**
- Separate UPS ASN export:**
- Inbound EDI:**
 - Import Failure:** Use Defaults [Dropdown], Int. , Email
 - Pricing Variation:** Use Defaults [Dropdown], Int. , Email
- Outbound EDI:**
 - Transmission Error:** Use Defaults [Dropdown], Int. , Email

Buttons: OK, Cancel

E-commerce Integration Services



Description: Support the integration of sales orders from third party e-commerce applications like Shopify, Focused Impressions etc. into Business One for a more streamlined process. Also includes the integration of third-party databases with SAP Business One, so for example, a supplier contract agreement in the database triggers the creation of a Purchase Order in Business One.

Work effort includes:

- Identification of scoping requirements
- Creation of Integration workflows, field mapping, schedule routines, testing
- Deployment into production

Scope of Work: Integration Enhancement

MAS Eligible: No

Project Size: T&M SOW

End Value: Process Efficiency

Thank You

Solutions
vistavu