SAP Business Management Software Comparison

These SAP Solutions provide an integrated business solution for small to midsized companies. This is a high-level review - it is recommended that you do your own comparison based on your specific company's needs.	SAP Business One	SAP Business ByDesign™
Solution Overview		
Quick Facts		
Ideal for	Small businesses that want to fully integrate their end-to- end business and grow	Midsize (or high growth small) businesses that want to expand their IT infrastructure
Typical Size of Company in Revenue	$1 to $250 Million	$25 Million to $1 Billion
Typical Size of Company in Users	5 – 250 Users	20 – 1000 Users
Industry Support	Manufacturing, Wholesale Distribution, Commercial Services	Manufacturing, Wholesale Distribution, Project & Commercial Services
Scalability	100s of Users	1000s of Users
Delivery Method	On Premise, Hosted, SaaS	SaaS
Customization Capabilities	Excellent	Good
Integration Options	Excellent	Excellent
Database Options	SAP HANA, MS-SQL	SAP HANA
Key Functionality		
Financial Management and Accounting		
General Ledger Management	Yes	Yes
Cost Center Accounting and Monitoring Project Costs	Yes	Yes
Banking and Bank Statement Processing	Yes	Yes
Accruals Processing	Add-in	Yes
Payment Processing and Reconciliation	Yes	Yes
Financial Statements and Reporting	Yes	Yes
Segment Reporting	Yes	Yes
Multi-Company	Yes, Multiple Databases	Yes, Single Tenant, Multiple Companies
Multi-Currency Handling	Yes	Yes
Multi-GAAP Reporting	No	Yes
Fixed Asset Accounting (Acquisition, Depreciation, Retirement)	Yes	Yes
Expense and Reimbursement Management	Add-in	Yes
Revenue Recognition	Add-in	Yes
Tax Management	Yes	Yes
Budget Management	Yes	Yes
Sales and Customer Relationship Management		
Customer Contact and Activity Management	Yes	Yes
Sales Opportunity Management	Yes	Yes
Sales Planning	No	Yes
Sales Quotation and Order Management	Yes	Yes
Product and Service Portfolio and Pricing Management	Yes	Yes
Blanket Sales Orders and AR Reserve Invoices	Yes	Yes, No AR reserve invoice for inventory item

Product Specification	Add-in	Yes
Return Material Authorizations	Yes	Yes
Invoicing and Crediting	Yes	Yes
Contract Management and Service Requests	Yes	Yes
Field Service and Repair	Yes	Yes
Purchasing and Supplier Relationship Management		
Purchasing Product Portfolio Management	Yes	Yes
Supplier Life-Cycle and Sourcing Management	Yes	Yes
Purchase Request and Order Management	Yes	Yes
Landed Cost Factoring	Yes	Yes
Blanket Purchase Orders and AP Reserve Invoices	Yes	Yes, No AP reserve invoice for inventory item
Goods and Services Receipts and Returns	Yes	Yes
Forecasting and Material Requirements Planning	Yes	Yes
Inventory and Distribution		
Inventory Management	Yes	Yes
Serial/Batch Managed Item Tracking, Tracing and Identification	Yes	Yes
Serial/Batch Specific Item Costing	Yes	Yes
Multiple Units of Measure per Item	Yes	Yes
Inbound and Outbound Logistics	Yes	Yes
Warehouse and Location Management	Yes	Yes
Mobile Handheld Data Collection	Add-in	Yes
3rd Party Logistics Integration	Add-in	Yes
3rd Party Order Fulfillment	Add-in	Yes
Serialized Item Tracking, Tracing and Identification	Yes	Yes
Engineering and Production		
Bills of Materials and Production Orders	Yes	Yes
Revision Control	No	Yes
Work Center and Labor Management	Yes	Yes
Bills of Operations and Routing Work Instructions	Yes	Yes
Resource Capacity Planning	Yes	Yes
Quality Assurance	Add-in	Yes
Project Management		
Project Costing	Yes	Yes
Planning, Scheduling, and Execution	Add-in	Yes
Resource Management	Add-in	Yes
Time and Expense Recording	Add-in	Yes
Change Management	Add-in	Yes
Human Resources Management		
Personnel Administration	Yes	Yes
Time and Labor Management	Yes	Yes
Payroll Processing	Add-in	Yes
Employee Self Service	No	Yes
Executive Management		
Business Analysis via built-in Reports and Dashboards	Limited	Yes
Organizational Structure Management	No	Yes
Business Area Management	No	Yes
Built-In Services and Support		
Business Configuration	Yes	Yes

Alerts and Approvals	Yes	Yes
Mobile Support (iPhone, iPad, Android)	Yes	Yes
Help and Education	Yes	Yes
Microsoft Office Integration	Yes	Yes
Standard Support Hours	Business Hours	24/7
Premium or Platinum Support Option	Yes	Yes
Country Support	41 Countries	21 Countries
Multi-Language	Yes	Yes
Business Intelligence	Yes	Yes

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1-888-300-2727