

FieldVu

Get complete and instant visibility with FieldVu

fieldvu



The Challenges of Field Service & Rentals Companies

A Growing Business Means Growing Challenges

Growing industrial field services companies often grow to manage multiple branches & revenue streams (service, rentals, and repairs), acquire other companies, and execute increasingly complex projects with a large amount of field staff and assets. These enterprises all run into critical growth problems and some struggle to turn a profit while others are highly successful.

What is the differentiator? The successful enterprises embrace digital transformation to overcome their challenges and thrive in their markets. FieldVu was created to wholly address the critical growing pains these enterprises face and enable them to scale effectively.



Asset Underutilization

As companies grow, assets & equipment become increasingly difficult to manage utilization and maintenance.

- A lack of visibility leads to low utilization and profitability on assets.
- This expensive equipment needs to be scheduled for regular maintenance and occasional repair.
- Unnecessary down time can equate to hundreds of thousands of dollars in lost revenue.



Disparate Systems

Increasingly complex operations lead to multiple disconnected software systems that result in process inefficiency and decreased productivity as things operate in siloes.

- Mundane work such as re-keying of the same data.
- Billing errors resulting in payment delays.
- Time delays in getting jobs processed due to manual processes.
- No “single source of truth” – figures rarely match.
- Outdated or inadequate systems hinder growth.



Poor Billing Practices

Inadequate financial control can lead to slow and inaccurate invoicing, high DSO (Days Sales Outstanding), and cash flow problems.

- Delays in getting paperwork between the field, the office, and the client.
- Billing errors resulting in payment delays.
- Missed project expenses that are not billed to the customer that the company ends up paying for out of their own pocket.



Introducing FieldVu

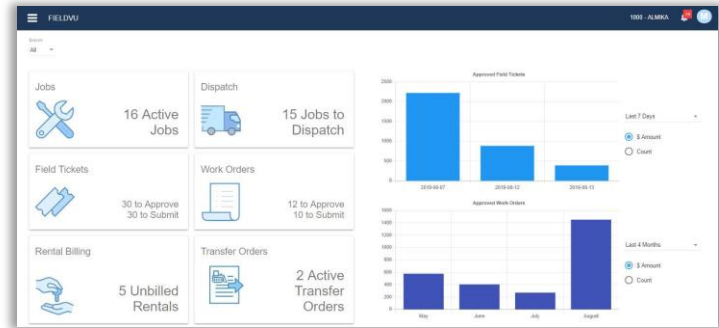
FieldVu is a Field Service Management software that leverages modern technologies such as Cloud, Mobile, and Automation to empower small to large industrial field service & rentals enterprises to grow effectively. With FieldVu you can centralize disconnected systems for a "single source of truth", overcome poor billing practices with strong financial control, reduce equipment management issues with real-time visibility, and streamline processes from the field to the back office.

What Sets Us Apart:

An all-in-one solution that combines ERP, automation capabilities, and functionality specific to field service companies with multi-revenue operations. An affordable cost model, scalable infrastructure, and deep ERP integration. We co-innovate with clients to develop functionality specific to their needs. A team with 10+ years of expertise in this space and a track record of success.

Customer Results:

- ✓ Saved more than **20 hours/month** per employee
- ✓ Removed re-keying of data to grow by over **50%** with the same number of administrative staff
- ✓ Streamlined processes to increase revenue by **35%** and decrease labor by **25%**.
- ✓ Improved reporting & alerts to reduce collections and save **\$45,000** for every **\$1M** of receivables based on the cost of capital
- ✓ Saved **1,400 hours** (7 minutes/job for 1500 jobs) by removing duplicate systems.



FieldVu Components:

FieldVu Back-Office: Reduce mundane work and increase productivity in the office.

FieldVu Mobile: Equip field workers with modern tools to improve operational efficiency.

FieldVu Asset Automation: Leverage IoT to automate sensor data capture, visualization, and information work-flows.



FieldVu Back-Office

Reduce mundane work and increase productivity in the back-office.

Scheduling & Dispatch: Plan and manage company resources with easy drag and drop screens.

Invoice Billing: Ensure client facing field service work-flows into your ERP system with a single click.

Equipment Management: Understand how your assets are performing over their lifecycle and ensuring proper maintenance.

Rentals Management: Dispatch assets to customer locations with the assurance of flow through billing.

FieldVu Back Office Benefits:

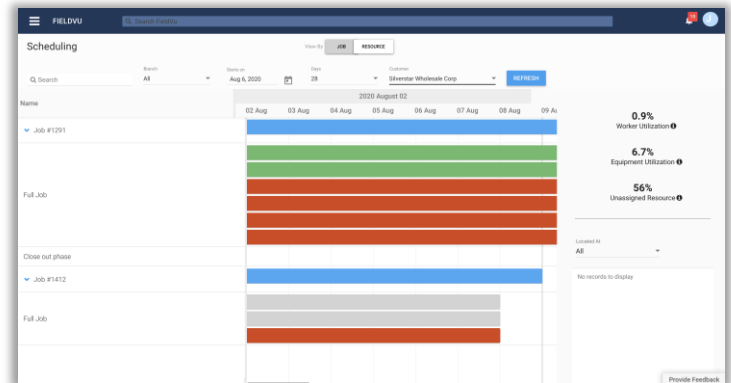
- ✓ Reduce administrative burden from processing increasing paperwork.
- ✓ Reduce lost or underutilized equipment due to lack of visibility and improve inventory management.
- ✓ Gain strong financial control over multiple revenue streams of field management / rentals / service & repair software.
- ✓ Centralize disconnected systems for efficient management of multiple branches or companies.

Work Order Processing: Capture hours and consumables to maintain equipment and rebill for job related costs.

Maintenance Planning & Repair History: Pre-plan your known maintenance activities to ensure all your assets are functioning reliably and producing revenue.

Reporting & Insights: Run your business on efficient exception reporting with Flexible API's for corporate reporting consolidation.

Job History: Look back at any job to see all the details and activities in a single place.



FieldVu Mobile

Equip field workers with modern tools to improve operational efficiency.

Field Ticketing: Auto populate tickets with job details for accurate invoicing.

Work Orders: Track all required billable or non-billable maintenance repairs in the field.

Approvals: Gather on site approval from your customer prior to leaving the job site.

On & Off-line Functionality: Features have off-line functionality so that field staff always have the data and tools they need at hand.

FieldVu Mobile Benefits:

- ✓ Gain real-time visibility on jobs from anywhere. Understand which jobs are profitable and address issues effectively.
- ✓ Faster & more accurate invoice creation, improved cash flow, reduced Days Sales Outstanding (DSO).
- ✓ Move data seamlessly from the field to the back-office.
- ✓ Continue working offline under any conditions.

Mobile Forms: Replace paper forms with digital forms that are easy to record, search, and read.

Collect & Transmit Data: Users synchronize ERP data for offline consumption at the job site to ensure accurate information such as pricing and service details.

The screenshot displays the FieldVu Mobile application interface for a job ticket. The top navigation bar includes 'Jobs', 'Tickets', 'Work Orders', and 'Forms'. The main header shows the company name 'Silverstar Wholesale Corp' and the ticket number '1391'. A red 'Unsubmitted' status indicator is visible. The ticket details include the date '2 Aug 2020', location '5707 Darnell Street / Houston TX 77066 / US', and a description of work '1412 Onsite Service'. The customer is identified as 'CP100110 Silverstar Wholesale'. Below the details, there are tabs for 'Labor', 'Equipment', 'Materials & Other Charges', 'Attachments', 'Forms', and 'Approval'. A table at the bottom shows labor entries with columns for Date, Employee, Work Type, Standard, Over Time, Billable, and Total. The current entry is for '2 Aug 2020' by 'Marte Wellington' as a 'TECHNICIAN' with a standard rate of \$75 and 110 hours of over time.



FieldVu Asset Automation

Leverage IoT to automate sensor data capture, visualization, and information work-flows.

Asset Data Capture: Observe your assets working for you, understand their operating conditions in near real time.

Asset Usage & Maintenance Tracking: Have your equipment communicate maintenance data and usage measurements for preventative maintenance and accurate billing.

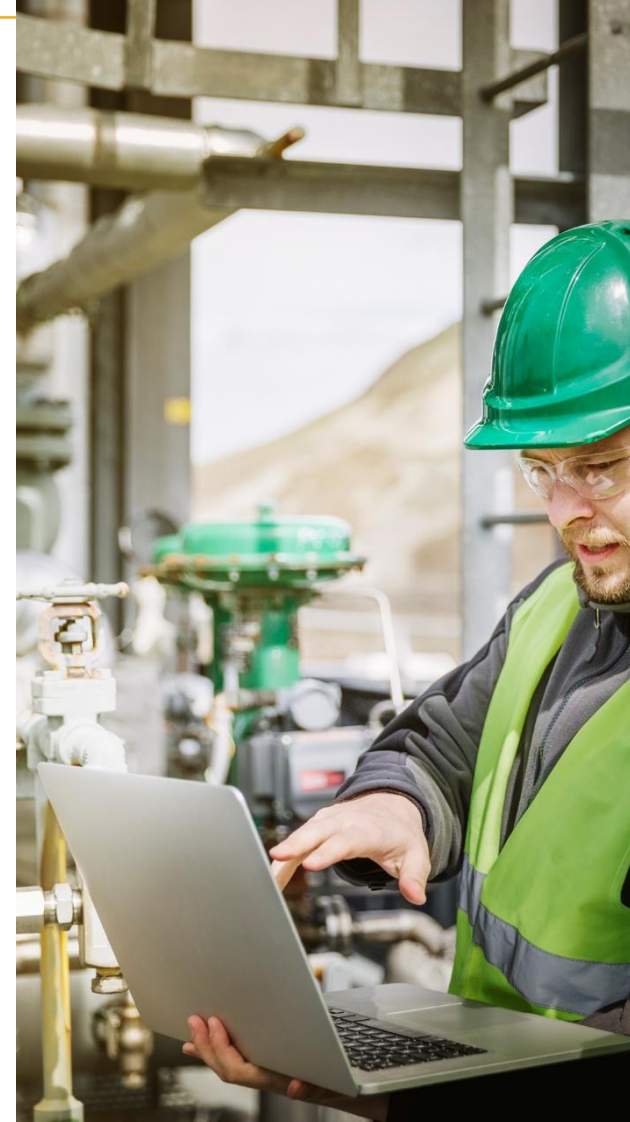
Remote IoT Data Processing and Visualization: See equipment activity and history to understand usage patterns and how your assets are functioning.

Automated Billing: Bill your customers based on equipment usage and have invoices automatically prepared for with a single click.

Automate Information Workflows: Have your equipment manage its own dispatch activity.

FieldVu Asset Automation Benefits:

- ✓ Increase safety through a reduction of onsite field staff.
- ✓ Automate data capture from sensors through process automation.
- ✓ Faster response time to maintenance events.
- ✓ Save time and materials by understanding where and how equipment is being utilized.
- ✓ Capitalize on existing IoT infrastructure investments



FieldVu Implementation

Since 2003, VistaVu Solutions has been providing leading business management software solutions to mid-market companies across North America. Our growing team has experience from industry companies in Oil & Gas and Field Services organizations like NOV, Husky, and Halliburton as well as experience with consulting organizations like PwC and Deloitte. Customer experience is at the core of everything we do, and this has resulted in a track record of success and recognition for a high customer retention rate within our ecosystem.

FieldVu was built by working with companies like yours capturing needs and creating solutions to replace manual field tickets, forms, and job whiteboards.

Looking to adopt or upgrade your ERP?

As an SAP Gold Partner, we offer a package solution which includes FieldVu and industry leading SAP ERP fit for your business.

Augment Your ERP:

If you already have SAP Business One or SAP Business ByDesign, FieldVu can augment your existing ERP to provide a complete field service management business solution.

FieldVu Pricing:

Connect with one of our experts to get specific pricing information and learn which FieldVu components best fit your business.

[Click Here To Connect With An Expert](#)



Get Complete Visibility



Streamline Processes



Keep More of What You Make



FieldVu Customer Success



Video: How FieldVu Benefited SEF

“

We wanted to automate as much as possible... FieldVu allows us to be able to get there and do that. It's extremely efficient. You get a lot of economies of scale with that and quicker turn-arounds.

**Alan White, Director of I.T.
SEF**

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Company: Holding company with various oilfield manufacturing business units. 100+ Employees.

Challenges: Needed to consolidate the systems of 3 companies into a single system with field service management capabilities. Additionally, looking for IoT infrastructure to support an asset rental automation solution.

[Link to Full Story & Videos: SEF](#)



Company: Construction, Energy, and Infrastructure services. 300+ employees.

Challenges: Disconnected systems that were not integrated or working together, resulting in a lack of financial visibility and control.

[Link to Full Story & Video: Wolverine](#)



Company: Industrial Machinery & Components. 75+ Employees.

Challenges: Lack of visibility in parts & inventory management and inefficient processes across different company branches.

[Link to Full Story: IBP](#)



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VistaVu Value

VistaVu provides full implementation, training, and support for our FieldVu solutions. Using our best practice processes and experienced people we ensure:

- FieldVu is integrated seamlessly with your ERP and other solutions
- The project is managed to minimize risk and meet project deadlines
- The solution is end-user friendly, accessible, and tailored to solve business specific problems
- FieldVu meets the needs of field workers by working with you to design the solutions



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