

# **Advanced Pricing**

### Create Flexible and Robust Agreements

Resolv Advanced Pricing empowers your business to create flexible and robust agreements with your customers to meet complex pricing models. Resolv Advanced Pricing acts as an extension of SAP Business One's pricing and discounting hierarchy adding capabilities to assign multiple price lists to a single customer, provide Ship To level pricing, create discounts and markups based on a specified monetary amount rather than a percentage and more.

### Core Features and Functionality

- Aggregate Pricing provides ability to provide volume discounts for accumulated quantities of items within an Item Price class on an SAP Business One Quote or Sales Order.
- Customer Ship-to Specific Pricing Assign different pricing rules to subsets of items for the same customer and/or ship to address.
- Create additional Customer and/or Item pricing groups independent from SAP Business One groups

## Key Benefits

#### Standard and Aggregate Pricing Hierarchy Rules

- Customer by Item
- Customer by Item
   Price Group
- Customer by Item
   UOM Group
- Customer Price
   Group by Item
- Customer Price
   Group by Item Price
   Group
- Customer Price Group by Item UOM Group
- All Customers by Item
- All Customers by Item Price Group
- All Customers by Item UOM Group



SAP<sup>®</sup> Certified Integration with Applications on SAP HANA\* SAP<sup>®</sup> Certified SAP Business One Integration



| Aggregate Price No. |                |          |                          | From        | 08/01/2020  |   | То | 12/31/2021                 |
|---------------------|----------------|----------|--------------------------|-------------|-------------|---|----|----------------------------|
| Description         | Case Discounts |          |                          | Price List  | OEM Pricing | * |    | <ul> <li>Active</li> </ul> |
| Scope               | Pricing        | Comments |                          |             |             |   |    |                            |
| BP                  |                | Ship To  | Item                     |             |             |   |    |                            |
| One BP              |                |          | Selecte 🔿 One            | Item        |             |   |    |                            |
| O BP Price Group    | [              |          | O UoM                    | Group       |             |   |    |                            |
| 🔘 All BPs           |                |          | <ul> <li>Item</li> </ul> | Price Group | Printer     | 2 |    |                            |

The system will apply the aggregate price in every row of the transaction document based on the total document quantities and factor discount applied for these quantities.

|   | ggregate Price No.<br>escription | Case Discounts |          |  |  |  |
|---|----------------------------------|----------------|----------|--|--|--|
|   | Scope                            | Pricing        | Comments |  |  |  |
| # | Quantity                         | Factor         | Price    |  |  |  |
| 1 | 10                               | 0.950000       |          |  |  |  |
| 2 | 20                               | 0.500000       |          |  |  |  |
|   |                                  |                |          |  |  |  |





| Standard Price No. | 7           |          |     | From                       | 01/01/2021 |          | То | 12/31/2021 |  |
|--------------------|-------------|----------|-----|----------------------------|------------|----------|----|------------|--|
| Description        |             | ]        |     | Price List                 | OEM Pricin | g 🔻      |    | Active     |  |
| Scope              | Pricing     | Comments |     |                            |            |          |    |            |  |
| BP                 |             | Ship To  |     | Item                       |            |          |    |            |  |
| O One BP           | [           | 100      | All | O One It                   | em         |          |    |            |  |
| BP Price Group     | Distributor |          |     | <ul> <li>Item P</li> </ul> | rice Group | Printers |    |            |  |
|                    |             |          |     |                            |            |          |    |            |  |

The standard price will be calculated in every row in a marketing document. If the business partner and item are within scope, you will see the unit price change in every row.

| St | andard Price No. | 7       |          |                | From       | 01/01/2021  |   | То | 12/31/2021 |
|----|------------------|---------|----------|----------------|------------|-------------|---|----|------------|
| De | scription        |         |          |                | Price List | OEM Pricing | • |    | Active     |
| )  | Scope            | Pricing | Comments |                |            |             |   |    |            |
| #  | Quantity         | Factor  | Price    | Discount Price |            |             |   |    |            |
| 1  | 5                |         |          | 5.00           |            |             |   |    |            |
| 2  | 10               |         |          | 7.00           |            |             |   |    |            |
| 3  | 15               |         |          | 9.00           |            |             |   |    |            |
| 4  | 20               |         |          | 11.00          |            |             |   |    |            |
|    |                  |         |          |                |            |             |   |    |            |



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