Customer Stories



SAP Business One and FieldVu increase growth

Challenge:

Multiple business systems and numerous spreadsheets created confusion and resulted in poor reporting and tracking within the company.

Solution:

A superior interconnected field service management system with the capability to consolidate all the data and processes into one centralized location – providing integrated and accurate reporting and tracking.

Result:

Hines Industrial was thrilled with the system implementation and, as a result, the business has strong projections for growth in the next year.

Hines Industrial has been providing maintenance solutions in the region of Wood Buffalo for 30 years. The company has ~300 employees and focuses on roads, grounds and facilities maintenance as well as operations managed solutions.

In early 2016, the company hired a new CFO, Linda Worden, and she quickly discerned that a new ERP (Enterprise Resource Planning) implementation would be required to replace the 12 different business systems and numerous spreadsheets.

Linda had worked with many ERP programs over the years and recommended VistaVu Solutions with their FieldVu Mobile solution and SAP Business One.

Sandra Heit, Senior Business Analyst at Hines added, "SAP B1 is best suited to the field services industry. The field service system cuts straight to the chase. Others don't have the field entry process – it is tedious. FieldVu Mobile is great."

From there, the team at Hines Industrial created an aggressive cutover plan. What they didn't plan for, was the massive fire in Fort McMurray.



Industry: Oil & Gas
Size: 50 Employees

Products & Services: Offers industrial facilities

maintenance solutions.

Location: Fort McMurray, Alberta www.hissg.com

The project kickoff was designed to go live August 1, but the fire displaced the entire Hines Industrial team in May and they ended up working at the VistaVu offices in Calgary. All the business systems were shut down due to the fire and it forced everyone to take a big leap speeding up the changeover.

"There is way less labor time spent on accounting now. There is more standardization of processes and we have the ability to do reporting," said Sandra. "We are in a position to get real time information to make business decisions – quantitative business decisions. We will be able to watch, make decisions and adjust."

"The biggest advantage of the system is that Hines Industrial can accurately bill time & pay our employees from the same data input, easily analyze data, access backup documents and handle growth efficiently, scaling without adding additional administrative overhead. We are able to work from anywhere and have access to everything in real time. We have successfully achieved an efficient, virtually paperless finance and accounting department." said Linda.



Contact Us

Toll Free: 888-300-2727

Email: vistavu@vistavusolutions.com Web: www.vistavusolutions.com



