# **Customer Stories**



# Company sees return on investment with SAP Business One

### **Challenge:**

Running multiple mismatched systems within one company.

#### **Solution:**

Installing and transitioning all systems to one customized solution by VistaVu.

#### **Result:**

A customer and employee friendly, single-point of entry to process important workflows accurately and efficiently.

As a leading company in the facility maintenance industry, Edmonton Exchanger has a lot of moving parts. The company specializes in turnaround, shutdown and other essential services for the oil and gas, petrochemical and power generation industries. With between 400 and 1,500 workers, depending on the season and project load, Edmonton Exchanger produces vast amounts of data: field activities, safety records, employee information, equipment rental and maintenance, payroll, billing and more.

At one time, managing all of these data was much harder than it should have been.

Edmonton Exchanger was running several different systems, and these systems were not able to link to each other. The company had separate programs for accounting, payroll, safety incidents, training programs and purchase orders.

The multitude of systems caused duplication during data-entry and was prone to a high volume of errors. The redundant work had a clear financial cost.

VistaVu often sees companies that are spending more time entering information, and looking for that information, than analyzing that information in order to best manage the business. This was the case for Edmonton Exchanger, and VistaVu opened their eyes to the benefits of having a single-point of entry into a unified system that could be used by all employees.



**Industry:** Industrial Machinery & Components

Size: 1,000 Employees

Products & Services: Specializes in turnaround, shutdown and other essential services the oil & gas, petrochemical and power generation industires.

Location: Edmonton, Alberta www.edmontonexchanger.com

SAP Business One with the FieldVu add-on was the perfect solution to meet the needs of Edmonton Exchanger. When examining the advantages of this approach, there were many examples of industrial field service companies that had made the switch and saw the true return on investment.

- Company 1: Reduced Days Sales Outstanding (DSO) by 12%
- Company 2: Doubled the productivity of its purchasing group
- Company 3: Reduced its time to close the books by 75%
- Company 4: Increased rig days worked by 27%

In a collaborative manner and compressed time frame, VistaVu and Edmonton Exchanger successfully installed and transitioned the company to a customized single-point of entry for their business' systems. Now all of the Edmonton Exchanger's master data is stored in a single SAP database and Edmonton Exchanger enjoys a simpler and more accurate billing flow.

VistaVu opened their eyes to the benefits of having a single point of entry into a unified system that could be used by all employees.

## **Contact Us**

Toll Free: 888-300-2727

Email: vistavu@vistavusolutions.com Web: www.vistavusolutions.com



